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**Search-for-Yield in Portuguese Fixed-Income Mutual Funds and Monetary
Policy**

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Abstract

This paper studies the effects of monetary policy on mutual fund risk taking using a sample of Portuguese fixed-income mutual funds in the 2000-2012 period. Firstly I estimate time-varying measures of risk exposure (betas) for the individual funds, for the benchmark portfolio, as well as for a representative equally-weighted portfolio, through 24-month rolling regressions of a two-factor model with two systematic risk factors: interest rate risk (TERM) and default risk (DEF). Next, in the second phase, using the estimated betas, I try to understand what portion of the risk exposure is in excess of the benchmark (active risk) and how it relates to monetary policy proxies (one-month rate, Taylor residual, real rate and first principal component of a cross-section of government yields and rates). Using this methodology, I provide empirical evidence that Portuguese fixed-income mutual funds respond to accommodative monetary policy by significantly increasing exposure, in excess of their benchmarks, to default risk rate and slightly to interest risk rate as well. I also find that the increase in funds' risk exposure to gain a boost in return (*search-for-yield*) is more pronounced following the 2007-2009 global financial crisis, indicating that the current historic low interest rates may incentivize excessive risk taking. My results suggest that monetary policy affects the risk appetite of non-bank financial intermediaries.

Keywords: *search-for-yield*, mutual funds, monetary policy, risk exposure.

1. Introduction

As an asset class, high yield debt has benefitted immensely from the low interest rate policies adopted by central banks worldwide following the 2007-2009 global financial crisis, as it has evolved into a key asset class for investors achieving a yield pick-up. Dealogic reports that European high-yield bond issuances total \$156 billion as of November 2014, overtaking 2013's record value of \$125 billion. Additionally, this asset class has delivered extremely attractive returns gaining about 16% since 2009 (Pictet Asset Management (2014)). The expectation is that the accommodative monetary cycle is here to stay, which leads to low volatility and interest rates, leaving investors hungry to maintain their returns in the midst of declining returns or even to obtain higher returns by investing in riskier products.

According to the European Central Bank (ECB) (2014) this robust demand for riskier assets has been evident not only in the low yields of both sovereign and corporate bonds but also "in the valuations of other assets". This clearly indicates investor's greater demand for risk, a phenomenon dubbed *search-for-yield*, which has been most obvious through the loosening of lending standards by commercial banks, but is also present in credit pricing by other financial intermediaries. The Joint Committee of the EU Supervisory Authorities pinpoint *search-for-yield* as investing in "less liquid, riskier, and longer duration assets" as well as through the use of off-balance sheet investment vehicles (2014). This paper attempts to understand whether Portuguese fixed-income mutual funds have increased their risk exposure to gain a boost in their return following the methodology applied by Gungor and Sierra (2014) on Canadian fixed-income mutual funds.

Portuguese fixed-income mutual funds are important players in credit markets and for this reason may help shed light about how central banks' actions affect the economic system. Not only do they hold public and private debt but also represent a significant slice of the market. According to data from the European Fund and Asset Management Association (EFAMA) total net assets under management totaled 1.7 billion euros by year-end, representing a market share of 30.21% (2013). Additionally, mutual funds may affect the availability of credit through their participation in the repo market as well as the potential for fire sales of assets under management

given clusters of investors redeeming their shares simultaneously as mutual funds have *demandable equity* (Gungor and Sierra (2014)).

Beyond their role in the credit market, mutual fund structure and managerial incentives make them an interesting intermediary to study the *search-for-yield* phenomenon. Recall that not only are fund flows convex (i.e., funds that outperform their peers receive a larger inflow than the outflow observed by funds that underperform), but also fund management companies are paid a fixed percentage of total assets under management (fees). For example, in my sample, annual management fees are most frequently 95 basis points, averaging slightly lower at 89.5 basis points.

Macroeconomic variables have a significant influence on fund flows. In the midst of a distressed economy, bonds tend to attract more investors since they are safer and thus mutual fund flows will go up. However, it is precisely in these conditions that central banks intervene with expansionary policies that push down interest rates and ramp up liquidity in attempt to stimulate the economy. The combination of greater flows but lower rates can create an incentive for funds to increase risks to obtain higher yields. This possibility is especially evident when one considers that managerial compensation depends on assets under management, which subsequently depends on returns relative to benchmark.

It should be noted that Gungor and Sierra's (2014) methodology, which breaks down the passive and active risk of a mutual fund requires a benchmark, i.e. fund managers following a stipulated benchmark. This is important to note as the Financial Times reported that this practice might actually distort the market through incentivizing fund managers to have full weights in large and risky securities (Authers (2014)). For this reason, other literature seeking empirical evidence for the *search-for-yield* phenomenon concentrates on the actual fund holdings through checking if a systematic bias exists between high yield holdings versus investment grade ones such as Becker and Ivashina (2012) and Choi and Kronlund (2014).

While there are ample studies available studying equity mutual funds, there are only a few studies about fixed-income mutual funds. Cici, Gibson and Merrick (2011) considered how bond pricing differs from fund to fund and found that price dispersion is positively correlated with volatility and maturity and is negatively so with credit quality and size of issuance. Cici and

Gibson (2012) went on to consider the costs and benefits of active management and concluded that the costs do not outweigh the benefits. Finally, Chen and Qin (2014) examined flows into funds and found that funds were not only sensitive to performance but also to macro fundamentals.

Even though *search-for-yield* has been pinpointed as one of the drivers of credit accumulation leading up to the 2007-2009 financial crisis (Yellen (2011) and Rajan (2010)), there is lack of empirical evidence of the phenomenon (Becker and Ivashina (2012)). Gungor and Sierra's work considered the dynamic risk exposures of Canadian fixed-income mutual funds and found empirical evidence linking monetary policy to risk exposure. More specifically, the funds in their sample increased their exposure to default risk as interest rates fell, a reaction most pronounced following the 2007-2009 financial crisis. However, other approaches including both Becker and Ivashina (2012) and Choi and Kronlund (2014), find empirical evidence of the phenomenon through considering portfolio constitutions. Becker and Ivashina (2012) consider insurance companies, which differ from mutual funds due to regulatory requirements, but found clear evidence of a systematic bias toward higher yields albeit being conditional to credit ratings. Likewise, Choi and Kronlund (2014) found that American mutual funds also *search-for-yield* using mainly non-AAA investment grade corporate bonds meaning that they hold more of these bonds than the bond indices do. These funds were also found to participate in "negative search-for-yield" by shying away from high yield debt. The results suggested that the return was generated as a consequence of common risk factors as opposed to superior bond picking.

In this paper, I will apply the Gungor and Sierra (2014) methodology, which tries to detect *search-for-yield* in Portuguese mutual funds in two phases. In the first phase, I estimate a time-varying measure risk exposure for the individual funds (betas) as well as for their benchmarks using rolling regressions of a model with two systematic risk factors: interest rate risk (TERM) and default risk (DEF). The risk exposure of the benchmarks provides a proxy measure for passive changes. In the second phase, using the previously estimated betas, I will test if funds' active risk exposures (i.e., in excess of the passive exposure of the benchmark) vary with monetary policy. This analysis relies on the definition of passive and active management employed as the fundamental assumption. For this purpose, I rely on the Cremers and Petajisto's (2009) definition: passive management is considered to be tracking an index's return by holding

all, or most of, the assets within an index. That being said, deviations from this passive approach are considered to be active management decisions. As passive exposure is not static, the model is calibrated to take into account time-varying risk factors (at the monthly frequency).

The results suggest that a typical fund adjusts both its default and its interest rate risk exposure over time. Regarding default risk exposures, negative and statistically significant coefficients indicate that, across the board, the typical Portuguese fixed-income mutual fund exposes itself to more risk, most likely in the form of holding assets with higher yields, in response to falling interest rates and expansionary monetary policies. Additionally, it is clear that the shift to boost risk in response to falling rates occurred in the aftermath of the 2007-2009 financial crisis, which suggests that the period of historically low rates encourages funds to generate returns with recourse to greater default risk.

The results concerning interest rate are less obvious as two of the monetary policy alternatives studied (one-month Euribor and policy rule residual) reveal negative and statistically significant coefficients, which indicate that funds increase their exposure to interest rate risk when facing lower interest rates. The magnitude of these coefficients is smaller than that observed for default risk. However, if one considers the ex-post policy rate, the coefficient is positive and statistically significant. These results become more coherent when the analysis is split into two subperiods, again with a clear shift in the aftermath the 2007-2009 financial crisis. Overall, mutual funds increase their default and interest rate risk exposure when facing historically low rates during the crisis period. These results are robust at the individual fund level, rather than using equal weighted portfolio of fixed-income funds.

2. Methodology

The methodology attempts to associate the time varying risk fixed-income funds face to monetary policy. Fama and French (1993) identify two standard risk factors portfolio returns are subject to both default and interest rate risk and enable both an intuitive and parsimonious characterization of fixed-income returns. Hence, as in Gungor and Sierra (2014), I assume that the following model describes excess returns of fixed-income funds:

$$R_{p,t} = \alpha_{p,t} + \beta_{p,t}^{def} DEF_t + \beta_{p,t}^{term} TERM_t + \varepsilon_{p,t}, \quad (1)$$

where $R_{p,t}$ is excess return of fund p in the month t , which is computed by removing the one-month Euribor rate from the funds' realized monthly return in local currency. The two explanatory variables, DEF and TERM, are proxies for default risk and interest rate risk respectively. DEF is the difference between the value-weighted portfolio of Euro-area long-term government bond returns and the value weighted portfolio of corporate bond returns. TERM is the difference between the value-weighted portfolio of Euro-area long-term government bonds and the one-month Euribor rate. Thus, $\beta_{p,t}^{def}$ and $\beta_{p,t}^{term}$ estimate fund p 's exposure to risk at month t . Finally $\alpha_{p,t}$ is the pricing error, and $\varepsilon_{p,t}$ the zero mean error term that is uncorrelated with the risk factors.

In the presence of time-varying risk, $\beta_{p,t}^{def}$ and $\beta_{p,t}^{term}$ will vary over time. To avoid systematic biases (Ferson and Schadt (1996)) and to allow for time variation in risk exposures, the model is estimated for each individual fund p using a 24-month rolling window, which yields time varying coefficients. The sample period is from January 2000 to December 2012, which covers not only Portugal's adoption of the single currency (2001) but also various instances of ECB rate cuts (2008, 2009, 2012) as well as rises (2011) among other critical moments in the European sovereign debt crisis.

There are two sources for time variation in $\beta_{p,t}^{def}$ and $\beta_{p,t}^{term}$: a change due to the fund manager's actions, which I consider to be an active one (i.e., a shift in the underlying assets' risk exposures (Ang and Kristensen (2012))), or in the weight given to each asset within the portfolio, which I consider to be passive change. Recall that fund managers try to beat their benchmark and to do this they will buy underpriced assets or take bets on systematic factors that they expect will outplay the market. Managers can only outperform their benchmarks through holding a portfolio that deviates from the benchmark. However, the danger of doing so would be to underperform their benchmark, which can potentially lead to outflows or even fund manager termination (Chevalier and Ellison (1999)). The result is that, in practice, managers hold portfolios that are like their benchmarks with some slight differences. For the purpose of the subsequent analysis, I will use the Cremers and Petajisto's (2009) definition of passive management as a strategy of owning the securities of a particular benchmark in the proportions used within the benchmark and active management as any deviation from passive management.

Having said this, the main purpose of this study is to understand whether fixed-income mutual fund managers actively subject themselves to a greater level of risk when interest rates are low. This would show that central banks' actions affect fund managers' risk tolerance, as proxied by the time varying $\beta_{p,t}^{def}$ and $\beta_{p,t}^{term}$ of the portfolios they manage. In order to control for any changes in betas due factors unrelated to managerial actions, the passive component of time variation is controlled for and only the remaining changes are related to monetary policy.

Recall that the beta of a portfolio, including the benchmark portfolio, is the weighted average of the individual asset's betas. Having said this, this rationale implies that a portfolio p 's beta can be broken down into two parts: the benchmark or passive beta and any deviations from beta (i.e., the active managerial decisions):

$$\beta_{p,t}^f = \beta_{b,t}^f + \sum_{k=1}^K (w_{k,t-1}^p - w_{k,t-1}^b) \beta_{k,t}^f$$

This implies that an index fund, which replicates the return of a passive index and thus does not have deviations from the benchmark, should have a intercept of approximately zero, a slope about equal to one, and a R-squared of approximately one. Furthermore, if some of the weights of the assets differ from the weights attributed in the benchmark composition but are not time-varying ($w_{k,t-1}^p - w_{k,t-1}^b = \Delta w_k \neq 0$) then the manager actively varied the portfolio composition and any time variation among betas cannot be explained through a dynamic strategy but rather to time variation in the individual securities' betas ($\beta_{k,t}^f$). Also, if there is correlation between the time variation in $\beta_{k,t}^f$ and an information variable Z_{t-1} , then regression portfolio betas on the benchmark beta and information variable may find a statistically significant coefficient for Z_{t-1} even if the manager is not dynamically changing portfolio composition as a function of Z_{t-1} .

Hence to understand if the active portion of fixed-income mutual fund risk is linked to information variables Z_{t-1} , $\beta_{p,t}^{def}$ and $\beta_{p,t}^{term}$ are described as linear functions of the passive benchmark portfolio and information variables as follows:

$$\beta_{p,t}^{def} = \beta_p^{def} + \delta_p^{def} \beta_{b,t}^{def} + \gamma_p^{def} Z_{t-1} + e_{p,t}$$

$$\beta_{p,t}^{term} = \beta_p^{term} + \delta_p^{term} \beta_{b,t}^{term} + \gamma_p^{term} Z_{t-1} + e_{p,t}$$

The linear functions are estimated using ordinary least squares (OLS). Time-varying benchmark passive betas ($\beta_{b,t}^f$) are estimated using a 24-month rolling window on monthly data, and Z_{t-1} includes observable macroeconomic variables at time $t-1$.

Z_{t-1} includes monetary policy variables (mp) as well as two control variables: the term spread (ts) and the default spread (ds). I consider four monetary policy variables: (1) residuals from the interest rate policy rule, more commonly known as the Taylor rule, (2) the ex-post real interest rate, (3) the short term rate, which in this case is the one-month rate, and (4) the first principal component of a cross-section of sovereign German bund yields and short term interest rates (one-, three-, and six-month rates).

The default and term spreads used are different from the ones previously employed in equation (1). The default spread is obtained by subtracting an index of Euro-area AA-rated long-term corporate bonds from an index of Euro-area BBB-rated long-term corporate bonds, taken from Iboxx via DataStream. This yield spread between these long-term corporate bonds captures the business conditions. The term spread is the yield spread between long- and short-term government bonds and is obtained by subtracting the yield of two-year Euro-area government bonds from the yield of ten-year Euro-area government bonds, sourced from the ECB statistical warehouse. The term spread has been pinpointed as a good gauge of economic activity (Estrella and Hardouvelis (1991)) and Fama and Bliss (1987)). Additionally, as aforementioned, Fama and French (1993) single out term and default spread as sound forecasters of excess portfolio returns on passive portfolios of both bonds and stocks.

3. Data Description

The mutual fund data is from Lipper. The data includes monthly returns in local currency (net-of-fees), total net asset under management, management fees, flow as a percentage of total net assets as well as technical benchmark names and returns for each of the mutual funds domiciled in Portugal from January 1998 to December 2012 (180 months). The initial sample includes 119 unique funds and their corresponding benchmarks. Note that although benchmarks may vary amongst funds they are most commonly Citigroup Indices.

I require a fund to have at least 24-months of continuous data to estimate betas. I study the period from January 2000 to December 2012, although prior years are used to obtain the initial estimates of beta (January 2000). After applying these filters, the sample includes 90 unique funds. Unlike Gungor and Sierra (2014), this filter does not create the risk of survivorship bias as the funds studied only have to have at least 24 months of continuous observations within the twelve year period and some of the funds in the sample were liquidated or merged with other funds within the analysis timeframe. Panel A of Table 1 presents fund data descriptive statistics. The average fund has total net assets valued at €141.29 million and a return of 0.15% per month.

The data for the systematic risk factors is from DataStream, the St. Louis FED, and Bloomberg. DEF is computed by subtracting the long-term government bond yields for the Euro area from the Iboxx index of Euro area corporates. Likewise, TERM is computed by subtracting the lagged 1-month Euribor (Bloomberg) from the long-term bond yields for the Euro area.

I employ four alternative proxies of monetary policy, two of which are relative and the other two absolute. The relative indicators are the ex-post real rate and the policy rule residual. The ex-post real rate is computed by subtracting the present realized twelve-month inflation from the lagged three-month Euribor rate. The policy rule, more commonly known as the Taylor rule, associates both the real and nominal rates with a measure of output gap. Thus, the residual of the policy rule is the residuals of a simple OLS regression of the three-month Euribor rate on the twelve-month inflation and a measure of output gap. The measure of the output gap is obtained using European Central Bank Euro-area gross domestic product data. Additionally, the two absolute indicators are the one-month Euribor rate and the first component from a cross section of German government bonds yields and Euribor rates. The cross section includes one-, three- and six-month Euribor rates as well as one-, two-, three-, five-, seven- and ten-year German government bond yields, all obtained from Bloomberg. The first component is used as it best captures duration-risk channel changes within portfolio returns (Gungor and Sierra (2014)).

These proxies are commonly used in other studies, namely Gambacrota (2009), Bekaert and Duca (2013), Jimenez, Ongena, Peydró, and Saurina (2008), Iannidou, Ongena, and Peydró (2010) and Gungor and Sierra (2014). One difference is the use of the one-month Euribor rate as

proxy for the short-term rate instead of the more commonly applied overnight rate as the former shows greater variability.

Figure 1 shows the four alternative monetary policy indicators. The variables are closely related and follow a similar pattern across time. As expected, the variables rise leading up to the financial crisis and peak in September 2008. Following the collapse of Lehman Brothers, nominal rates (described through the one-month Euribor) fell and were maintained low, while ex-post real rates also fell below zero.

Regarding the default and term spreads used as control variables, the data is obtained from Iboxx indexes sourced from DataStream and the European Central Bank's statistical warehouse. The default spread is the difference between AA-rated and BBB-rated long-term Euro-area corporate bond yields while the term spread is the difference between ten-year (long-term) and two-year (short-term) Euro-area government bond yields.

Panel B of Table 1 presents descriptive statistics for the monetary policy and control variables.

4. Results

I first show evidence of time-varying risk in mutual fund returns. Figure 2 shows the volatility of the monthly average fund return calculated using a 24-month rolling window, as an initial measure of aggregate risk using the average monthly return computed by averaging each individual funds' return and then taking the 24-month rolling standard deviation of this average. Clearly, the risk of fixed-income mutual funds varies substantially over time. It is especially clear that volatility spiked in the beginning of the crisis, in 2007, and rose even steeper following the collapse of Lehman Brothers. However, unlike the volatility of Canadian mutual funds for the same period, as examined by Gungor and Sierra (2014), Portuguese volatility did not fall in the onset of the crisis and has risen steadily since 2007 only beginning to drop in 2012. One probable explanation for this increased volatility is the European sovereign debt crisis and the subsequent EU and FMI Economic Adjustment Program (lead by the so-called "Troika") to bail Portugal out following the subprime mortgage crisis. Furthermore, interest rate cuts provide evidence that mutual fund return risk is not constant as the European Central Bank (ECB) cut rates multiple times in 2008 and 2009, and only to raise rates slightly in 2011 and to cut them

drastically, to historical lows, from 2012 forward in an attempt to regain access to credit markets and ultimately stimulate growth. As of September 2014 the refinancing rate, the rate at which banks lend money to one another, sits at five basis points, which is lower than it has ever been.

4.1 Risk Exposures

Figures 3a and 3b present the average DEF and TERM exposures of the equally-weighted funds as well as the benchmarks (passive portfolio). The sample period is from January 2000 to December 2012, and is partitioned into subperiods of high and low interest rates, where the cut-off point is the median one-month Euribor rate in the period (2.39%). The first high period (rates above the median rate) is from January 2000 until from April 2003, followed by a period of lower rates from May 2003 until January 2006 when rates begin to increase again and continue to do so from February 2006 until December 2008 and finally, in the aftermath of the financial crisis, a period of low rates from January 2009 until the end of the sample period. Default risk exposure is, on average, relatively flat and tends to be lower than the benchmark's exposure. However, following the crisis the average default exposure jumps, as does that of the benchmark. Interest risk rate is more volatile, but the current pattern exists, until the financial crisis, when rates are low (high) the average fund's risk exposure is lower (higher) than the benchmark's. As was the case with default risk, interest rate risk also jumps following the crisis. This suggests that in the face of historically low rates funds seek historically high risk exposures in an attempt to generate returns.

Table 2 shows the cross-sectional distribution of the coefficients and t-statistics for the estimated alphas and betas of individual funds for equation (1), assuming the model parameters are static over time. Consistent with Gungor and Sierra (2014), on average, TERM is positive and statistically significant at the 5% level. However, DEF is positive but not statistically significant at the 5% level, only becoming statistically relevant at 10%. These results show that mutual funds in our sample take interest rate and default risk into account when generating excess returns.

As the empirical study is based on a two-factor model (see equation (1)), it is important to test the validity of the model prior to continuing an analysis. In order to do so I consider the model-imposed constraint of pricing errors equal to zero. Since mutual fund returns are net-of-fees

while the factors used are not, this means that risk-adjusted returns are generally negative instead of being equal to zero (Fama and French (2010)). Table 2 shows that alpha is, on average, equal to -0.04 with a t -statistic equal to -3.25. The two-factor model explains, on average, 84%, of the changes in a typical fund's excess return. This result is consistent with Gungor and Sierra (2014) who find that the two-factor model is responsible for 82% of the variation in their sample. Table 2 supports that the two-factor model is an acceptable characterization of the average risk-return relationship for my sample of fixed-income funds.

4.2 Risk Exposures and Monetary Policy

I then consider how the active risk exposure of an equally-weighted portfolio of funds reacts to the monetary policy proxies. The equally-weighted portfolio can be viewed as a representative fund and can describe the average changes in risk exposures. Table 3 shows the coefficient and t -statistics estimates for the two-factor model: $R_{p,t} = \alpha_{p,t} + \beta_{p,t}^{def} DEF_t + \beta_{p,t}^{term} TERM_t + \varepsilon_{p,t}$. The average fund has higher exposure to the TERM factor than to the DEF factor. When comparing the pre-crisis to the post-crisis data, it is clear that both term and default risk exposures have increased globally, which indicates that the mutual funds have not increased one exposure at the expense of another, but rather increased risk taking

Next, I study whether and how the active portion of risk exposure of an equally-weighted portfolio of funds reacts over time to monetary policy changes. I take the risk exposures of the equally-weighted portfolio and the benchmark previously estimated using a 24-month rolling window. Then for each of the risk factors (DEF and TERM), I run a regression in which the dependent variable is the risk factor of the equally-weighted portfolio, and the explanatory variables are the benchmark risk factor and the monetary policy variables (and control variables). The resulting estimated coefficients, t -statistics and R-squared for each risk factor, DEF and TERM, are presented in Tables 4 and 5, respectively. The tables present not only the full estimation period from January 2000 until December 2012 in Panel A but also two subperiods in Panels B and C for the period prior to the crisis (from January 2000 until December 2006) and the period following the crisis (from January 2007 to December 2012).

Table 4 shows how the average fund modifies its exposure to default risk as proxied by DEF. The monetary policy indicators have negative coefficients across the board when considering the

entire time period. The interpretation for this result is that the average fund exposes itself to greater default risk, meaning increasing the weight on high-yield debt in its portfolio, when interest rates fall and an expansionary monetary policy is in place. Additionally, Panel B and C consider whether this adjustment has changed due to the crisis and show that in fact this response to monetary policy is driven by the post-crisis period. Panel C shows that all of the monetary policy variables coefficients are negative and statistically significant, while in Panel B the coefficients are positive and statistically significant, with the exception of the first principal component. Thus, I conclude that it is exactly in the period with historically low interest rates that funds actively sought to increase the amount of default risk they were exposed to.

Table 5 shows the results for a similar analysis using interest rate risk as proxied by TERM. Over the entire sample period, the results vary. When considering the one-month Euribor rate and the policy rule residual, it seems that as interest rates go down funds seek to expose themselves to a greater degree of interest rate risk. However, when I consider the ex-post real rate, as interest rates go down then exposure decreases as well. The results become clearer when I compare the pre- and post-crisis period. When looking at the pre-crisis period, funds tend to decrease their interest rate risk as interest rates decrease, a result that is clear from the positive and statistically significant coefficients for the one-month Euribor rate, the policy rule residual, and the ex-post rule. This trend shifts after the crisis and during the period of historically low rates, as the average fund increases its interest rate risk in response to decreasing interest rates, as the aforementioned coefficients are negative and statistically significant.

In summary, the results indicate that when interest rates fall, the typical fund will expose itself to greater default and interest rate risk. This strategy to generate return via risk is adopted by Portuguese fixed-income mutual funds following the financial crisis and the monetary policy decisions made since then.

4.3 Individual Funds

The analysis is then extended to an individual fund basis in an attempt to gauge the effect that monetary policy has on active risk exposure of individual Portugal fixed-income mutual funds. The need to extend the analysis beyond the equally-weighted portfolio is alluded by Roll (1977) and Ang, Lui and Schwarz (2010), since the creation of portfolios leads to a loss of cross-

sectional information. For example, funds with differing coefficients and intercepts may cancel out within a portfolio subsequently leading to misleading conclusions and inference. Thus, individual funds are tested for active changes using the same two step procedure to assess whether the conclusions reached for the equally-weighted portfolio are robust.

Table 6 reports the cross-sectional distribution of the estimated coefficients and respective t -statistics resulting from the breakdown of $\beta_{p,t}^{def}$. On average, consistent with the equally-weighted portfolio, the coefficients are all negative and statistically significant at the 5% level with the exception of the first principal component. Also, the heteroskedasticity and serial-correlation robust generalized method of moments (GMM) is used to test for joint significance and strongly rejects the null hypothesis that funds do not to actively adjust their risk exposures to changes in monetary policy. The average DEF exposure of funds from Table 6 is equal to 0.55 suggesting that a decrease of 10 basis points in the one-month interest rate would render a 12.57% higher default risk exposure. Across the 54 individual funds in my sample, at least 10 have a statistically significant negative coefficient, peaking at 13 when the proxy is the ex-post real rate. This indicates that approximately 24% of the funds adjust their exposure to default risk negatively and statistically significantly to increasing policy rates. However, it should also be noted that across the alternative proxies at least six funds had positive reactions meaning that active exposure increases in response to increases in policy rates, peaking at 19, which is approximately 27.7%, when the policy rule residual is considered. Overall, the interpretation is that on average individual funds react to declines in interest rates and expansionary monetary policies by boosting active default risk exposure.

Table 7 presents the results for the breakdown of $\beta_{p,t}^{term}$, which differ from the conclusions reached on an equally-weighted portfolio level. This same, rather unexpected, result is also observed by Gungor and Sierra (2014), as the coefficients are actually across the board positive and, with the exception of the first principal component, statistically significant. The GMM test for joint significance fails to reject the null hypothesis in all monetary proxy alternatives except the first principal component indicating that the fund in sample do not actively vary their interest rate exposure when rates change. At least 19 funds out of the 54 have statically significant non-zero, either positive or negative, coefficient on the policy alternative. Interestingly, the signs of the estimated coefficients for interest rate risk exposures are the reverse of those estimated for

default risk exposures. The peaks of statistically significant non-zero coefficients are 21 out of 54 funds (38.9%) with positive non-zero one-month rate coefficients and 19 out of 54 (27.8%) funds with negative non-zero coefficients for the policy rule residual. When considering the average number of funds that are statistically significant across all four alternative monetary variables, the average is higher for negative and statistically significant, indicating that the reaction of boosting interest rate risk exposure in response to falling rates is slightly stronger than decreasing risk as a response.

Individual fund data seems to support the original equally-weighted portfolio findings suggesting that Portuguese fixed-income mutual funds clearly increase default risk exposure in response to a decrease in interest rates and expansionary monetary policies. Funds are also found to slightly increase their interest rate risk exposures in response to rate cuts.

4.4 Economic Significance

In addition to considering the statistical relevance of the findings, in order to complement my findings I will also consider the economic significance of the results. Table 8 presents the percentage change in risk exposure (DEF and TERM) given a one-standard deviation change in monetary policy variables. Panel A presents the estimates over the entire sample period. It is clear that default and interest rate risk exposures move in the same direction, albeit the change in default risk exposure is greater than that of interest risk rate. This is clear when one considers the average across all monetary policy alternatives, which is approximately 104% for default risk compared to interest rate risk's 7.5%.

There are stark differences between the years leading up to the crisis, pre-crisis in Panel B, and those following the crisis, post-crisis in Panel C, as the signs for both risk exposures change. That is, prior to the crisis, the funds respond to a decrease in rates by decreasing risk, a strategy that changes after the crisis to increasing risk when interest rates fall. One possible explanation for this phenomenon is that rates are currently at historical low levels, which may push fixed-income mutual funds to pick up more yield in a riskier fashion than ever before. In sum, my results indicate that the changes in risk exposure in response to monetary policy changes are important as well as a risk boost in response to diminishing interest rates.

Conclusion

This paper shows that Portuguese fixed-income mutual funds increase their exposure to default risk and to some extent, however less apparent, their exposure to interest rate risk, in response to expansionary monetary policies and interest rate cuts.

Using a linear two-factor pricing model, I estimate the dynamic risk exposures for individual funds, the benchmarks as well as for a representative equally-weighted portfolio. I then link these time-varying risk exposures to the benchmark's exposure, which is indicative of the passive exposure, as well as macroeconomic variables. The results show that the individual fund's exposure to both default and interest rate risk is not significantly explained by the benchmark's exposure which indicates that the majority of funds, on average, seek to expose themselves to default risk, and somewhat to interest rate risk, as an active response to monetary policy. When I consider a representative equally-weighted portfolio I obtain similar results of statistically significant active portion of risk exposures increasing in reaction to accommodative monetary policy stances. Interestingly, the results clearly show a change in strategy following the 2007-2009 financial crisis. While prior to the crisis, Portuguese fixed-income mutual funds actually decrease their risk exposures when interest rates fall, in the aftermath of the crisis they then shifted this response to increase risk when rate cuts occur suggesting that the current historically low rates induce extra-risk taking unseen before.

My results suggest that monetary policy affects the risk appetite of non-bank financial intermediaries. In order to complement this analysis, it would be interesting to try to understand what the main drivers of *search-for-yield* within each individual fund are as well as to consider the actual holdings of the funds to see if the portion of investment grade to non-investment grade assets reflects my initial findings regarding risk exposures.

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Table 1: **Descriptive statistics**

Panel A: Descriptive Statistics of mutual fund sample				
	mean	Stdev	min	max
Total Net Assets	141.29	320.50	0.01	2870.07
Return	0.15%	2.05%	-49.93%	15.81%
Excess Return	-0.39%	2.06%	-49.99%	15.78%
β_p^{def}	0.77	2.03	-9.70	29.06
β_p^{term}	1.09	1.34	-6.02	12.92
alpha	-0.04	0.03	-0.34	0.15

Panel B: Descriptive statistics of policy proxies, pricing factors and conditioning variables				
	mean	Stdev	min	max
1 month Euribor	2.25%	1.54%	0.01%	5.05%
Taylor Rule	0.00	0.01	-0.02	0.03
Real Rate	0.27%	1.37%	-2.32%	2.86%
PC1	0.00	2.92	-5.13	5.02
TERM	0.02	0.01	-0.01	0.04
DEF	0.01	0.01	-0.01	0.03
Benchmark	0.00	0.03	-0.19	0.22
def spread	0.88	0.63	0.14	3.59
term spread	0.02	0.01	0.00	0.03

This table provides the descriptive statistics for the funds within the sample, the pricing factors, monetary policy proxies and control variables. Panel A presents the total net assets, return (in local currency) and excess return of the one-month Euribor for all of the funds within the sample. Additionally β_p^{def} and β_p^{term} are the full-sample regression coefficients on pricing factors of the two-factor model employed and alpha is the intercept of the regressions. Panel B presents descriptive statistics for the four monetary policy proxies (one-month Euribor, policy rule residual, ex-post real rate and first principal component) as well as for the pricing factors (TEM and DEF), the benchmark returns and the control variables. Monthly data from the period of January 2000 to January 2013 was used.

Table 2: Cross Sectional distribution of two-factor model coefficient estimates: Individual funds

	Coefficient Estimates			t-statistics			R ²
	alpha	TERM	DEF	alpha	TERM	DEF	
Minimum	-0.34	-6.02	-9.70	-1861.52	-759.02	-2437.36	0.00
Average	-0.04	1.09	0.77	-3.25	2.11	1.29	0.84
Maximum	0.15	12.92	29.06	0.94	2.13	2.63	0.99
No. of funds	90						
No. of funds with <0 alpha	79						
No. of funds with >0 alpha	11						
No. of funds with <0 alpha significant at 5%	19						
No. of funds with >0 alpha significant at 5%	10						

This table shows the cross-sectional distribution of the coefficients and their t -statistics for the individual funds within the sample estimated using the unconditional two-factor model: $R_{p,t} = \alpha_{p,t} + \beta_{p,t}^{def} DEF_t + \beta_{p,t}^{term} TERM_t + \varepsilon_{p,t}$, where both the intercept and factors are held constant overtime. The remaining rows summarize the funds that have intercepts that are statistically significant and different from zero.

Table 3: Two-factor coefficient estimates: single equally-weighted portfolio

	alpha	TERM	DEF	N	R ²
All Sample: Jan 2000 - Dec 2012	-0.05 -17.97	1.46 10.32	0.61 3.98	156	0.40
Pre-Crisis: Jan 2000 - Dec 2006	-0.04 -19.50	1.14 9.05	0.39 2.75	84	0.72
Post-Crisis: Jan 2007 - Dec 2012	-0.05 -8.51	1.49 9.02	0.58 1.71	72	0.95

This table shows the values of the coefficients and their t -statistics for the unconditional two-factor model: $R_{p,t} = \alpha_{p,t} + \beta_{p,t}^{def} DEF_t + \beta_{p,t}^{term} TERM_t + \varepsilon_{p,t}$ tested on an equally-weighted portfolio of all funds in the sample and covering a period spanning from January 2000 to December 2012 (156 time-series observations). The full period was then portioned in order to understand any breaks from pre- to post-crisis into two subperiods: pre-crisis, which spans from January 2000 until December 2006 and post-crisis, which spans from January 2007 until December 2012. The t -statics, in parentheses are Newey-West standard errors with six lags. The bold entries indicate significance at a level of 5%.

Table 4: Explaining β^{def} : single equally-weighted portfolio

	1-month Euribor Rate	Taylor Residual	Ex-post Real Interest Rate	PC1
Panel A. All sample: September 2004 - Dec 2012				
monetary policy	-69.43 (26.82)	-44.19 (42.32)	-49.21 (15.62)	-0.45 (0.09)
benchmark	0.34 (0.09)	0.42 (0.12)	0.32 (0.08)	0.26 (0.07)
term spread	-79.23 (40.79)	-0.18 (17.83)	-27.94 (19.06)	-75.53 (22.19)
default spread	0.53 (0.23)	0.45 (0.28)	0.59 (0.21)	0.33 (0.16)
constant	2.36 (1.09)	-0.66 (0.37)	0.17 (0.28)	1.03 (0.37)
<i>N</i>	99	99	99	99
<i>R</i> ²	10.71%	14.01%	8.60%	18.94%
Panel B. Pre - Crisis: September 2004 - Dec 2006				
monetary policy	17.33 (6.57)	2.46 (5.55)	5.73 (2.99)	0.09 (0.02)
benchmark	0.05 (0.01)	0.36 (0.03)	0.05 (0.02)	0.04 (0.01)
term spread	6.01 (7.67)	-10.46 (5.02)	-2.98 (6.70)	2.67 (4.29)
default spread	-0.17 (0.03)	-0.18 (0.04)	-0.20 (0.04)	-0.11 (0.02)
constant	-0.22 (0.24)	0.06 (0.02)	0.28 (0.05)	0.18 (0.05)
<i>N</i>	27	27	27	27
<i>R</i> ²	81.60%	53.31%	76.83%	77.90%
Panel C. Post - Crisis: Jan 2007 - Dec 2012				
monetary policy	-99.38 (17.78)	-17.05 (41.95)	-49.96 (12.70)	-0.48 (0.07)
benchmark	0.34 (0.06)	0.50 (0.10)	0.37 (0.07)	0.28 (0.06)
term spread	-135.83 (33.70)	1.29 (18.32)	-35.70 (20.58)	-92.03 (18.62)
default spread	0.49 (0.17)	0.32 (0.26)	0.53 (0.19)	0.24 (0.15)
constant	4.23 (0.87)	-0.32 (0.37)	0.48 (0.28)	1.55 (0.32)
<i>N</i>	72	72	72	72
<i>R</i> ²	38.28%	20.43%	29.99%	45.99%

This tables shows the results obtained from $\beta_{p,t}^{def} = \beta_p^{def} + \delta\beta_{b,t}^{def} + \gamma_{p,1}mp_{t-1} + \gamma_{p,2}term_{t-1} + \gamma_{p,3}def_{t-1} + e_{p,t}$, where $\beta_{p,t}^{def}$ measures portfolio p 's exposure to default risk at time t , $\beta_{b,t}^{def}$ is benchmark's exposure to default risk, $term_{t-1}$ and def_{t-1} are the term and default spread, respectively. Panel A present the results for the entire sample period from January 2000 to December 2012 and Panels B and C show the results from the pre- and post-crisis subperiods, respectively. Regarding the monetary policy indicators, four different alternatives (one-month Euribor, policy rule residual, ex-post real rate and first principal component) are reported in columns 2-5 respectively. The t -statistics are reported below the coefficient results numbers in parentheses and are calculated using Newey-West standard errors with six lags. The values for monetary policy proxies in bold are those that are significant at a 5% significance level.

Table 5: Explaining β^{term} , single equally-weighted portfolio

	1-month Euribor Rate	Taylor Residual	Ex-post Real Interest Rate	PC1
Panel A. All sample: September 2004- Dec 2012				
monetary policy	-8.81 (14.56)	-13.73 (20.49)	2.60 (7.85)	-0.04 (0.08)
benchmark	0.18 (0.07)	0.17 (0.07)	0.19 (0.07)	0.17 (0.08)
term spread	-2.11 (22.42)	5.20 (12.19)	11.85 (13.14)	2.31 (18.30)
default spread	0.09 (0.13)	0.09 (0.13)	0.04 (0.14)	0.06 (0.12)
constant	0.84 (0.65)	0.46 (0.14)	0.46 (0.18)	0.62 (0.31)
N	99	99	99	99
R^2	14.47%	11.09%	11.99%	15.15%
Panel B. Pre - Crisis: September 2004 - Dec 2006				
monetary policy	62.83 (7.75)	22.14 (24.84)	19.14 (12.15)	0.30 (0.05)
benchmark	0.11 (0.02)	0.16 (0.04)	0.14 (0.03)	0.11 (0.02)
term spread	17.30 (10.76)	-34.77 (7.58)	-15.11 (15.34)	-0.45 (12.00)
default spread	-0.36 (0.22)	-0.42 (0.20)	-0.47 (0.23)	-0.15 (0.13)
constant	-1.04 (0.24)	1.13 (0.08)	0.79 (0.24)	0.44 (0.08)
N	27	27	27	27
R^2	73.03%	80.71%	82.98%	85.21%
Panel C. Post - Crisis: Jan 2007 - Dec 2012				
monetary policy	-26.24 (17.26)	-23.27 (15.49)	-5.43 (7.82)	-0.11 (0.09)
benchmark	0.09 (0.08)	0.11 (0.08)	0.11 (0.08)	0.07 (0.09)
term spread	-19.59 (23.69)	8.16 (9.75)	12.90 (11.24)	-2.63 (17.78)
default spread	0.02 (0.11)	0.02 (0.13)	-0.02 (0.13)	-0.05 (0.10)
constant	1.90 (0.79)	0.69 (0.13)	0.82 (0.19)	1.14 (0.37)
N	72	72	72	72
R^2	1.55%	17.57%	17.51%	19.88%

This tables shows the results obtained from $\beta_{p,t}^{term} = \beta_p^{term} + \delta\beta_{b,t}^{term} + \gamma_{p,1}mp_{t-1} + \gamma_{p,2}term_{t-1} + \gamma_{p,3}def_{t-1} + e_{p,t}$, where $\beta_{p,t}^{term}$ measures portfolio p 's exposure to interest rate risk at time t , $\beta_{b,t}^{term}$ is benchmark's exposure to interest rate risk, $term_{t-1}$ is the term spread and def_{t-1} is the default spread. Panel A present the results for the entire sample period, which spans from January 2000 to December 2012 and Panels B and C show the results from the pre- and post-crisis subperiods, respectively. Regarding the monetary policy indicators, four different alternatives (one-month Euribor, policy rule residual, ex-post real rate and first principal component) are tested and reported in columns 2-5 respectively. The t -statistics are reported below the coefficient results numbers in parentheses and are calculated using Newey-West standard errors with six lags. The values for monetary policy proxies in bold are those that are significant at a 5% significance level.

Table 6: The cross-sectional distribution of t -statistics for the monetary policy indicators: Default-risk exposure in individual funds

	1-month rate		Taylor		real rate		pcl	
	Coeff	t -stat	Coeff	t -stat	Coeff	t -stat	Coeff	t -stat
Minimum	-283.81	0.86	-285.41	1.36	-386.69	0.85	-2.18	1.17
Average	29.73	27.78	15.27	27.96	-6.26	15.67	0.09	0.11
Maximum	382.11	381.29	596.41	365.77	170.63	155.65	1.01	0.01
GMM	-35.47		-46.65		-32.52		-0.20	
p-value	0.0000		0.0330		0.0000		0.0000	
No and % of funds								
t -stat < -2.58		18		8		16		14
		33.33%		14.81%		29.63%		25.93%
-2.58 < t -stat < -1.96		1		5		3		6
		1.85%		9.26%		5.56%		11.11%
-1.96 < t -stat < -1.65		3		5		3		3
		5.56%		9.26%		5.56%		5.56%
-1.65 < t -stat < 0		12		10		13		12
		22.22%		18.52%		24.07%		22.22%
0 < t -stat < 1.65		7		19		6		6
		12.96%		35.19%		11.11%		11.11%
1.65 < t -stat < 1.96		2		1		3		1
		3.70%		1.85%		5.56%		1.85%
1.96 < t -stat < 2.58		2		1		3		1
		3.70%		1.85%		5.56%		1.85%
2.58 < t -stat		9		5		7		11
		16.67%		9.26%		12.96%		20.37%
Total no. of funds		54		54		54		54
No. of significantly <0 fund		12		10		13		12
No. of significantly >0 fund		7		19		6		6

This table shows the cross-sectional distribution of the estimated coefficient and respective t -statistics at a fund-level for the following regression: $\beta_{p,t}^{def} = \beta_p^{def} + \delta\beta_{b,t}^{def} + \gamma_{p,1}mp_{t-1} + \gamma_{p,2}term_{t-1} + \gamma_{p,3}def_{t-1} + e_{p,t}$, which breaks a fund's exposure to default risk $\beta_{p,t}^{def}$ into the benchmark index's exposure to default risk $\beta_{b,t}^{def}$, the term spread $term_{t-1}$, the default spread def_{t-1} , and a monetary policy indicator mp_{t-1} . The table also provided results for the GMM test statistics and p-values for the null hypothesis that the coefficients for the mp_{t-1} are jointly equal to zero for all of the funds meaning that under the null mp_{t-1} does not explain the variation in the active portion of fixed-income mutual fund default risk exposure. Four alternatives for monetary policy proxies are presented: the one-month Euribor rate in columns 2-3, the policy rule residual in columns 4-5 followed by the ex-post real rate and the first principal component in columns 6-7 and 8-9, respectively. Note that the GMM test statistic follows a chi-square random distribution with N degrees of freedom and that the t -statistics of the individual fund regressions were computed using Newey-West standard errors with six lags.

Table 7: The cross-sectional distribution of t -statistics for the monetary policy indicators: Default-risk exposure in individual funds

	1-month rate		Taylor		real rate		pc1	
	Coeff	t -stat	Coeff	t -stat	Coeff	t -stat	Coeff	t -stat
Minimum	-461.19	0.71	-366.80	1.45	-202.97	0.67	-2.19	0.01
Average	23.34	26.49	4.82	27.65	4.30	16.09	0.06	0.12
Maximum	636.33	192.70	727.75	181.22	177.21	132.28	1.43	1.04
GMM	5.27		0.86		15.53		0.05	
p-value	0.1630		0.9010		15.5254		0.0060	
No and % of funds								
t -stat < -2.58		5 9.26%		3 5.56%		4 7.41%		8 14.81%
-2.58 < t -stat < -1.96		3 5.56%		3 5.56%		1 1.85%		2 3.70%
-1.96 < t -stat < -1.65		3 5.56%		3 5.56%		1 1.85%		2 3.70%
-1.65 < t -stat < 0		7 12.96%		19 35.19%		8 14.81%		8 14.81%
0 < t -stat < 1.65		21 38.89%		15 27.78%		11 20.37%		13 24.07%
1.65 < t -stat < 1.96		0 0.00%		2 3.70%		4 7.41%		1 1.85%
1.96 < t -stat < 2.58		6 11.11%		4 7.41%		4 7.41%		6 11.11%
2.58 < t -stat		9 16.67%		5 9.26%		21 38.89%		14 25.93%
Total no. of funds		54		54		54		54
No. of significantly <0 fund		7		19		8		8
No. of significantly >0 fund		21		15		11		13

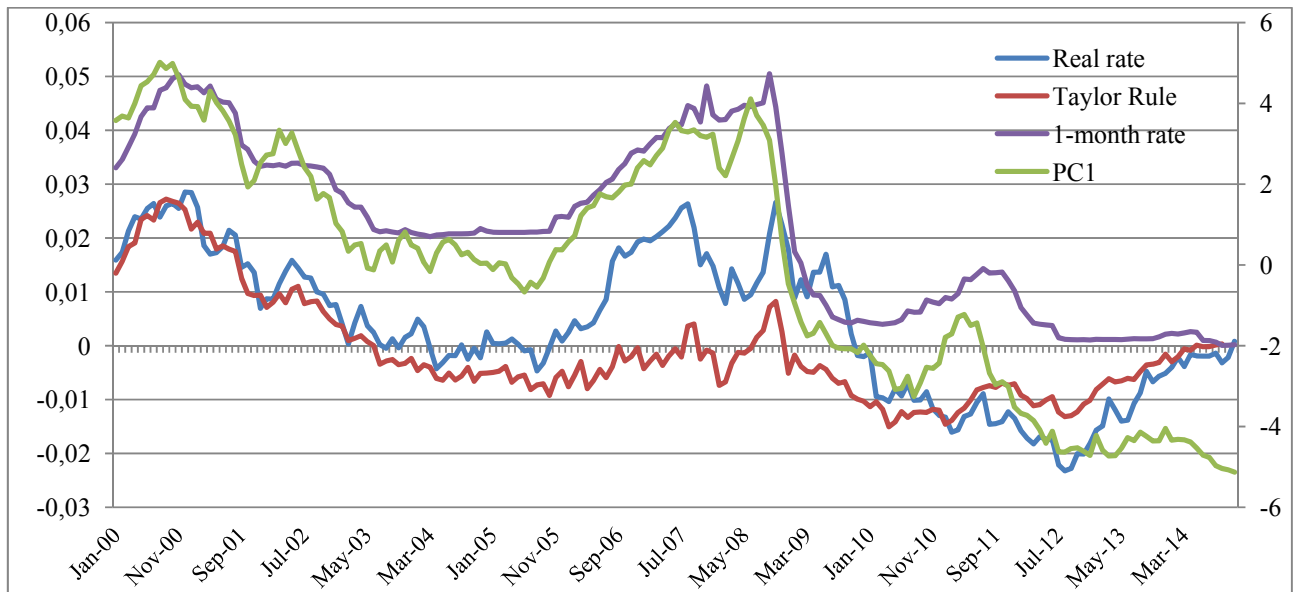
This table shows the cross-sectional distribution of the estimated coefficient and respective t -statistics at a fund-level for the following regression: $\beta_{p,t}^{term} = \beta_p^{term} + \delta\beta_{b,t}^{term} + \gamma_{p,1}mp_{t-1} + \gamma_{p,2}term_{t-1} + \gamma_{p,3}def_{t-1} + e_{p,t}$, which breaks a fund's exposure to default risk $\beta_{p,t}^{term}$ into the benchmark index's exposure to default risk $\beta_{b,t}^{term}$, the term spread $term_{t-1}$, the default spread def_{t-1} , and a monetary policy indicator mp_{t-1} . The table also provided results for the GMM test statistics and p-values for the null hypothesis that the coefficients for the mp_{t-1} are jointly equal to zero for all of the funds meaning that under the null mp_{t-1} does not explain the variation in the active portion of fixed-income mutual fund default risk exposure. Four alternatives for monetary policy proxies are presented: the one-month Euribor rate in columns 2-3, the policy rule residual in columns 4-5 followed by the ex-post real rate and the first principal component in columns 6-7 and 8-9, respectively. Note that the GMM test statistic follows a chi-square random distribution with N degrees of freedom and that the t -statistics of the individual fund regressions were computed using Newey-West standard errors with six lags.

Table 8: **Economic significance: single equally-weighted portfolio**

	1-month Euribor Rate	Taylor Residual	Ex-post Real Interest Rate	PC1
Panel A. All sample: September 2004 - Dec 2012				
Std. Dev.	0.01	0.01	0.01	2.54
$\Delta\beta^{def}$	-130.10%	-54.56%	-84.37%	-147.66%
$\Delta\beta^{term}$	-11.71%	-12.03%	3.17%	-9.66%
Panel B. Pre - Crisis: September 2004 - Dec 2006				
Std. Dev.	0.01	0.01	0.01	1.62
$\Delta\beta^{def}$	71.22%	11.73%	24.50%	63.60%
$\Delta\beta^{term}$	80.64%	32.97%	25.55%	69.11%
Panel C. Post - Crisis: Jan 2007 - Dec 2012				
Std. Dev.	0.02	0.01	0.01	2.66
$\Delta\beta^{def}$	-134.66%	-7.60%	-61.65%	-108.48%
$\Delta\beta^{term}$	-30.47%	-8.89%	-5.74%	-21.17%

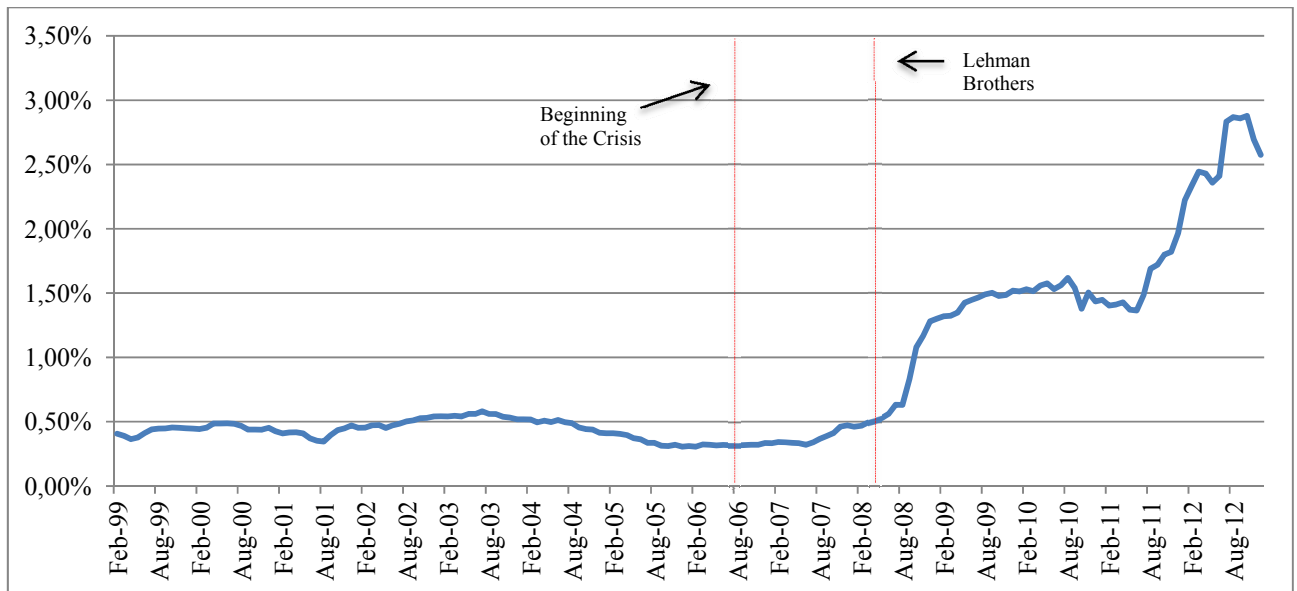
This table reports the percentage change in β^{def} and β^{term} due to a change of one standard deviation (Std. Dev.) in the monetary policy.

Figure 1: Monetary Policy Proxies



This figure presents the four alternative monetary policy proxies used in the analysis: the one-month Euribor rate, the ex-post real rate, the policy rule residual (also known as the Taylor rule) and the first principal component of a cross-section of yields of different maturity German bunds and Euribor rates.

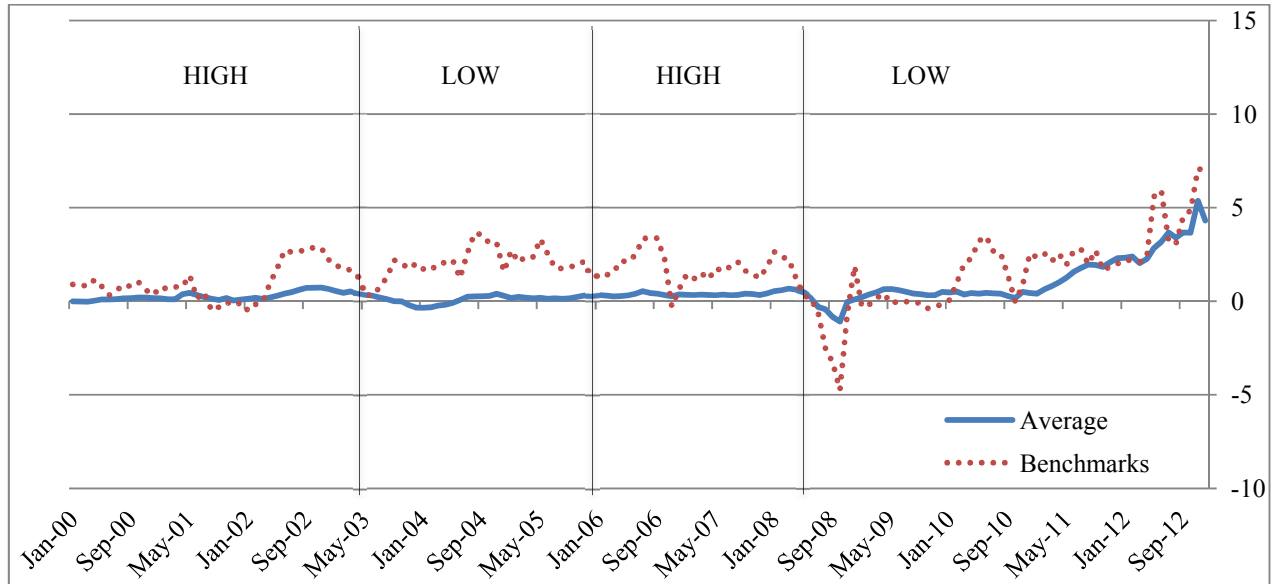
Figure 2: Average Fund Return Volatility



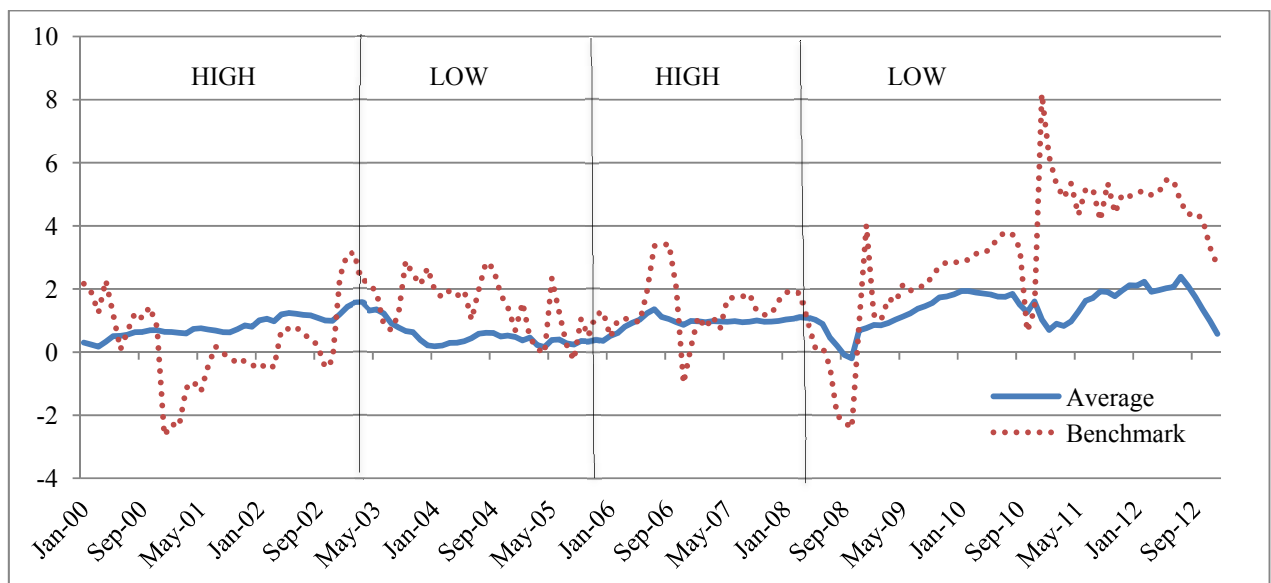
This figure depicts average volatility of the fund returns, in local currency, within the sample. The volatility was computed using a 24-month rolling window on the monthly return data.

Figure 3: Time-varying risk exposures

(a) DEF exposures



(b) TERM exposures



This figure presents the rolling betas for both DEF and TERM estimated with a 24-month rolling window across the time frame from January 2000 to December 2012. The solid line refers to the average risk exposure of all the funds in the sample and the dotted line shows the risk exposure of the benchmark. The time frame is partitioned into subperiods of high and low interest rates, where the cut-off point is the median interest in the period (2.39%). The first high period (rates above the median rate) is from Jan. 2000 until from Apr. 2003, followed by a period of lower rates from May 2003 until Jan. 2006 when rates begin to increase again and continue to do so from Feb. 2006 until Dec. 2008 and finally, in the aftermath of the financial crisis a period of low rates from Jan. 2009 until the end of the time frame.