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EDP - Energias de Portugal: Accelerating
Green Growth Delivery

Francisco Maria Malfeito Ferreira de Serpa
Pinto
47057

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Camillo Riva

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Abstract

This Master Thesis takes the form of an Equity Research Report on EDP – Energias de Portugal, aiming to develop a comprehensive investment recommendation regarding the company's stock. This report is part of a two-part report. This part includes a financial analysis of EDP and overview of the industry in which it operates. Additionally, it presents financial forecasts for EDP's renewable division and provides its valuation.

Keywords

Renewables, Energy Transition, Utilities, Equity Research

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This report is part of the EDP Equity Research report (annexed), developed by Duarte G. Pereira and Francisco Pinto and should be read as an integral part of it.

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Financial Analysis:

▪ Revenues:

From 2018 to 2020, EDP's revenues decreased by 18.5%, driven primarily by a reduction in Networks revenue. This trend reversed in 2021 and 2022, with revenues rising considerably by 20.4% and 37.8%, respectively. Growth in 2022 was substantial due to abnormally high Average Selling Prices in Europe. These were caused by supply disruptions following Russia's invasion of Ukraine and the subsequent European sanctions on one of its crucial energy suppliers, alongside surging demand as COVID restrictions eased. Still, revenues returned to decrease in 2023, as CS&EM revenue fell substantially.

▪ Margins:

EDP's overall margins increased in the 2018-2020 period but gradually declined from 2020 until 2022, driven by lower margins in the renewables business unit, largely due to lower margins in the US, surging then again in 2023. Currently, EDP outperforms its peers in terms of EBITDA margin (31.21% vs 27.74%), and EBIT margin (19.14% vs 16.51%).

▪ ROIC:

EDP's ROIC, ROE, and ROA remained around the same level since 2020, reaching 4.1%, 9.6%, and 2.3% in 2023. As for RONIC, it achieved an abnormally high level of 114.49% due to a jump in operational result, normalizing in the next years until reaching 4.3% in 2023. Comparing to its peers, EDP ends up underperforming in terms of ROIC (3.8% vs 13.34%), ROA (2.3% vs 3.23%), and asset turnover (27.5% vs 36.72%), suggesting the firm has not been able to generate returns from the investments at the level of its competitors. Still, the company is able to achieve a higher ROE than the industry average (9.6% vs 7.41%), meaning EDP providing its investors with a higher return, which can enhance the firm's ability to raise capital whenever needed. Also, as the company expands its renewables division, we expect ROIC, ROE, and ROA to increase along the way.

▪ Liquidity:

EDP's current and quick ratio followed an increasing trend until 2021, reaching 1.21x and 1.14x, respectively. However, they declined in 2022 to 0.91x and 0.81x, respectively, due to rising current debt and current accounts payable. In 2023, these ratios remained stable, aligning close with the industry averages of 0.89x and 0.81x, respectively. The cash ratio, after a considerable rise in 2020, declined and then stabilized at 0.25x in 2023, exceeding the industry average of 0.17x. In sum, EDP currently shows solid short-term financial health. Even though its current

ratio is below 1, this is common given the industry's characteristics and stability, and it remains in line with the industry benchmark.

- **Invested Capital:**

EDP is a capital-intensive company, with its Invested Capital in 2023 amounting to 219.5% of its revenues. This compares to a peer average of 135.7% in the same year, suggesting once again that EDP struggles to generate revenues from its investments at a level comparable to its industry counterparts. Besides, we can observe Goodwill as a percentage of revenues increasing from 15.88% in 2021 to 2022 in 20.85%, signalling the greater focus given to the firm's Asset Rotation strategy.

Currently, EDP operates with negative Net Working Capital, as well as its peers. We consider this not to be a warning sign as utility companies invest mostly on long-term assets through long-term debt and equity, not relying much on NWC, besides having low inventory requirements, and a bargaining position that allows them to receive customer payments relatively quickly and take longer to set payments to suppliers.

- **CAPEX and CAPEX needs:**

With PPE comprising 46% of its total assets, EDP has considerable capital needs, with CAPEX accounting for 36.09% of revenues in 2023. Besides, maintenance CAPEX has stayed between 3% and 4% of revenues in recent years, showing considerable requirements to maintain business. With greater efforts to expand renewable capacity, CAPEX has been increasing substantially along the years, up from 13.30% of revenues in 2018 to 36.09% in 2023. Renewables expansion CAPEX in 2023 stood at €4.3 Bn, an 107.7% increase when compared to 2020 levels, and making up 83.9% of total expansion CAPEX. This greater investment in renewables has resulted in a renewable share of 84% in generation.

The greater investment on electricity generation assets has led to higher D&A, which had remained relatively stable from 2010 to 2020. In the 2020-2023 period, it increased 34.24%, reflecting the higher capital needs as the business expands.

- **Cash flow:**

As expected from a utilities company, Operating Cash Flow remained stable from 2018 to 2023, except for an unusually high level in 2022, due to a considerable decrease in NWC. Throughout this period, Investing Cash Flow has been increasing substantially, reflecting EDP's focus on expanding renewable installed capacity in recent years. Consequently, there are years where Free Cash Flow ends up being negative, as ICF exceeds OCF. However, in our view, this is not a concern, as these long-term investments create assets with long useful lives that will generate returns throughout several years. To finance itself, EDP issues yearly

Figure 1: EU Electrical Installed Capacity per Technology (GW); Source: Eurostat

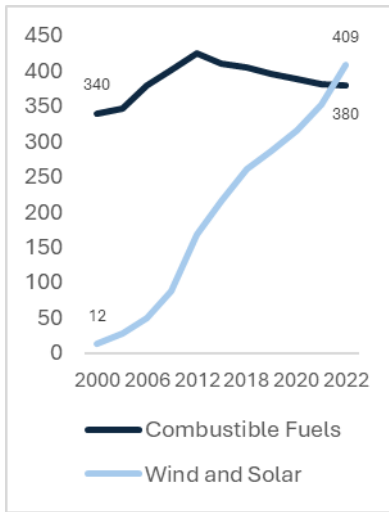


Figure 2: Global Renewable Energy Market Size (USD); Source: Straits Research

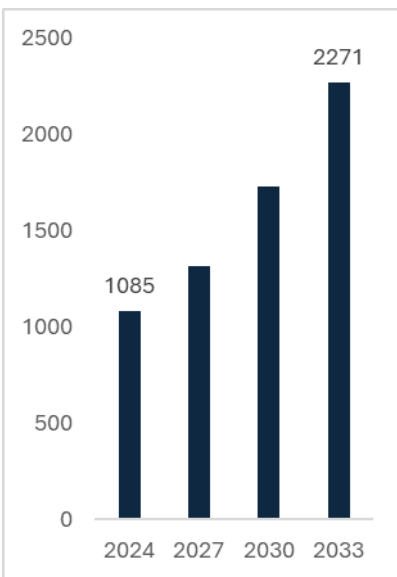


Figure 3: Demand for data centre capacity 2023-2030 (GW); Source: McKinsey

| | 2023 | 2030 | CAGR |
|----------------------|------|------|------|
| Upper-range scenario | 55 | 171 | 19% |
| Midrange scenario | 55 | 219 | 22% |
| Low-range scenario | 55 | 298 | 27% |

consistent levels of debt via bank loans and capital markets, taking advantage of its strong credit rating and financial position to get access to favourable terms. Its stable cash reserves further signal EDP’s financial health and business stability.

Industry Overview:

EDP operates within the utilities sector, specifically in the electric utilities and renewable energy segments, both of which have changed significantly in recent years. This way, to understand how these changes may shape EDP’s future and the broader sector’s direction, it is essential to provide an overview of the sector, alongside an analysis of its key trends, opportunities, and risks.

Renewable energy market:

At the start of the 21st century, the renewable energy market was relatively small. In the EU, Wind and Solar combined capacity was only 12.5 GW in 2000, compared to 340 GW from combustible fuels, according to Eurostat. By 2022, Wind and Solar capacity soared to 409 GW, while combustible fuels stayed nearly stagnant, reaching 379 GW. Today, renewable energy makes up great part of the energy market, as the rapid growth driven by cost reductions and technological improvements made it a viable alternative to fossil fuels. Renewables, which accounted for only around 20% of global annual power capacity additions in 2000, made up 86% by 2023.

Just in the last decade, global renewable capacity grew from 1700 GW in 2014, to 3870 GW in 2023, an increase of 127.7%. Looking ahead, the IEA predicts global renewable capacity to grow by 2.7 times by 2030, reaching 9763.1 GW, highlighting the substantial growth potential that still exists in the market.

In fact, according to a report from Straits Research, the global renewable energy market was valued at USD 1085 Billion in 2023, being forecasted to reach USD 2449.6 Billion by 2032, growing at a CAGR of 9.47%. This growth is supported by several trends that will act as catalysts for the sector expansion.

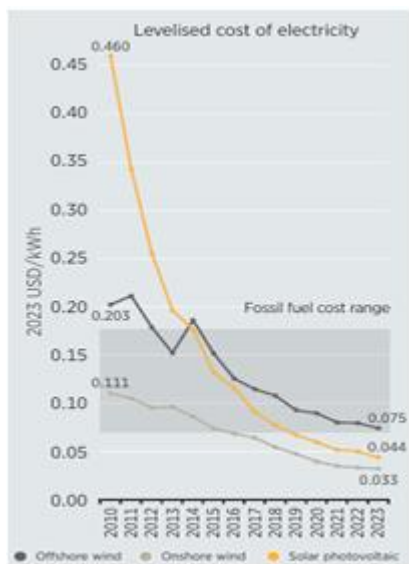
Trends:

Energy and infrastructure new demand drivers:

The IEA World Energy Outlook 2024 declared a new “age of electricity”, driven by surging demand for air conditioning, electric vehicles, and data centres. In fact, power demand for home cooling is expected to rise by 280% by 2050 due to higher temperatures and incomes, while EVs are forecasted to dominate major European markets by 2025. Besides, in the U.S., the rapid data centre expansion is driving historical growth in power demand, fuelled by their high electricity needs, with

nearly 24 GW of new data centre capacity announced in the first half of 2024 alone. This way, global electricity demand is expected to grow 3% annually until 2035, presenting an opportunity for the renewable energy and infrastructure markets to continue expanding.

Figure 4: LCOE evolution per technology 2010-2023;
Source: IRENA



Renewables’ growing competitiveness:

Renewable energy technologies are becoming increasingly cost-competitive, offering now viable and affordable alternatives to fossil fuels. According to IRENA, from 2010 to 2023, the global weighted average LCOE for onshore wind dropped by 70%, driven by turbine technology improvements, such as larger turbines and the optimization of rotor diameter. Offshore wind saw a 64% LCOE decrease, enabled by stable government policies and lower commodity prices. Besides, utility-scale photovoltaic (PV) observed a 90% decline in LCOE, due to factors such as the adoption of larger wafer sizes and the rise of diamond wafering technologies. Despite this progress, challenges like permitting timelines, environmental approvals, and grid availability remain, showing further LCOE reduction potential. Looking ahead, we anticipate an average annual LCOE decline of 1.41% for new onshore wind projects, 7.58% for new solar projects, and 1.10% for new offshore wind projects.

Increasing load factors:

The current average load factor for the EU wind fleet is round 25%, a number brought down by older installations. In fact, newer wind turbines use larger blades and lower generators, being able to achieve higher load factors even in areas with less high-speed wind. According to WindEurope, new onshore wind farms load factors are estimated to be between 30% and 35%, comparing to a current average of 24%, while new offshore wind farms’ load factors range between 42% and 55%, compared to current average of 34%. Besides, offshore wind market expansion enables the placement of larger turbines further out at sea, where windier conditions enhance load factors. Wind conditions will naturally influence load factors trends, but we expect load factors across the globe to improve as old fleet is replaced.

Figure 5: LCOE average annual decline forecast;
Source: Analysts estimates

| | |
|-----------------------------------|--------|
| New wind onshore projects | |
| Average LCOE decline (2020-2050) | 52,00% |
| Average annual LCOE decline | 1,41% |
| New solar projects | |
| Average LCOE decline (2024-30) | 55,00% |
| Average annual LCOE decline | 7,58% |
| New wind offshore projects | |
| Average LCOE decline (2020-2050) | 39,00% |
| Average annual LCOE decline | 1,10% |

Solar PV farms are also expected to achieve higher load factors due to technological advancements. In fact, in the US, load factors have been improving, driven by increased efficiency of crystalline-silicon (from 14.8% to 20.7%) and cadmium telluride (from 11% to 18.6%) technologies. From 2028 to 2034, US’s National Renewable Energy Laboratory (NREL) projects n-type and tandem module technologies to increase from 26.9% to 29.9% and 22.4% to 24.4%, respectively, replacing less efficient PERC technology. Crystalline-silicon module reliability is expected to improve as well, with enhanced durability and reduced degradation rates contributing to higher solar PV load factors across the globe.

Figure 6: Annual added battery energy storage system (BESS) capacity forecast (GW); Source: McKinsey

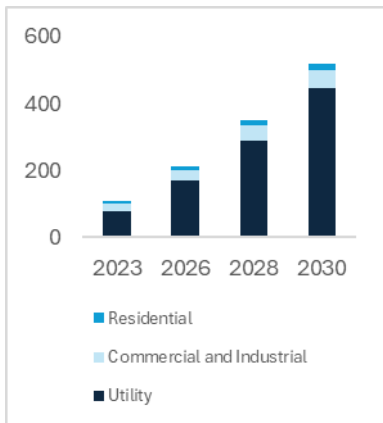


Figure 7: EDP's interest rate expenses (2019-2023); Source: Company's reports

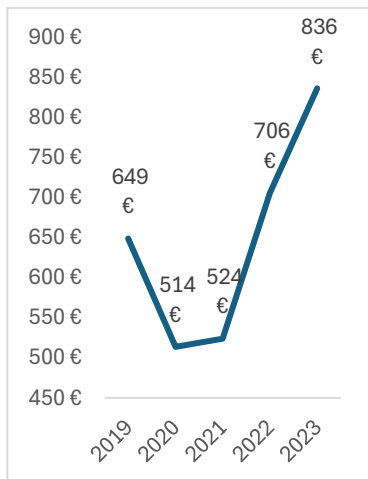
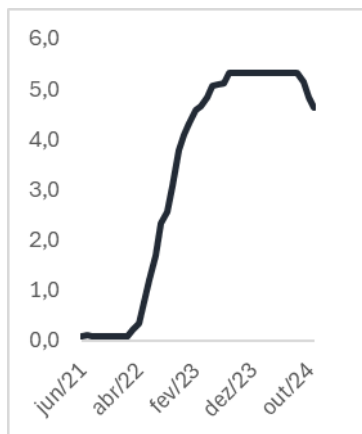


Figure 8: Historical FED Funds Effective Rate; Source: FRED



Opportunities:

Batteries:

The shift to renewable sources like solar and wind challenges grid stability due to dependence on weather and time of the day, which can cause periods of overproduction or shortages. This variability already leads to negative electricity prices during overproduction, forcing renewable energy producers to reduce electricity production, wasting valuable energy. To address this, battery energy storage systems (BESS) can offer a solution, as they allow to store excess electricity for later use, stabilize grids, and avoid negative prices. McKinsey forecasts the global BESS market to reach \$120-\$150 billion by 2030, with capacity quintupling. This presents a great opportunity for EDP, which is already positioning itself in this market, with plans to install 650 MW BESS capacity until 2026.

Lowering costs of capital:

As a capital-intensive company, EDP suffered with the interest rate hike cycle that started in 2022, with its stock falling 21% since March 2022 (the date of the first interest rate increase since 2018). This decline was driven by higher financing costs and an increase in interest expenses from €524 million in 2021 to €836 million in 2023. However, the rate reduction cycle started by the ECB and the Fed in 2024 is set to benefit the utility sector.

In December, the ECB cut its key interest rate to 3%, the fourth quarter-point reduction this year. Analysts forecast further reductions, with ECB's key deposit rate potentially reaching 2% by mid-2025. Similarly, the Fed cut rates in November to a target range of 4.50%-4.75%. A further reduction in December is anticipated and FOMC policy predict rates will likely end 2025 between 3% and 4%.

These rate reductions in EDP's key markets will lower borrowing costs to finance new projects. Besides, utilities are seen as a defensive investment with stable cash flows and dividends. This may also attract investors as their dividends yields become more competitive in relation to bonds with declining interest rates. Currently, EDP has a dividend yield of 6.15%, which is becoming increasingly more competitive given recent rate cuts.

EU structural disadvantage:

As outlined in Mario Draghi's report "The future of European competitiveness", Europe has a structural disadvantage when compared to the US due to significantly higher energy costs. Electricity prices in Europe are 2-3 times those in the US and natural gas prices paid are 4-5 times higher. These high costs are an obstacle to growth and slow the adoption of digital technologies and transport electrification. Recent high energy prices have reduced Europe's potential growth and increased investment uncertainty due to price volatility and hedging costs.

Figure 9: Industrial retail power prices comparison EU vs US; Source: The future of European competitiveness

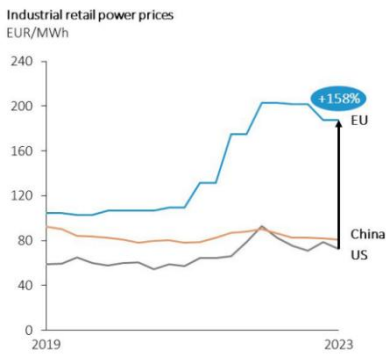


Figure 10: Industrial gas prices comparison EU vs US; Source: The future of European competitiveness

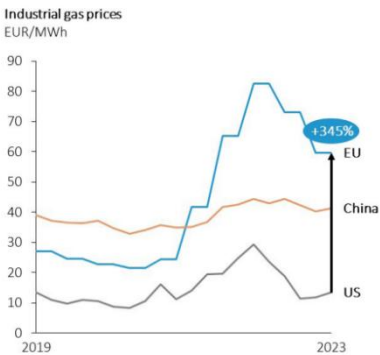
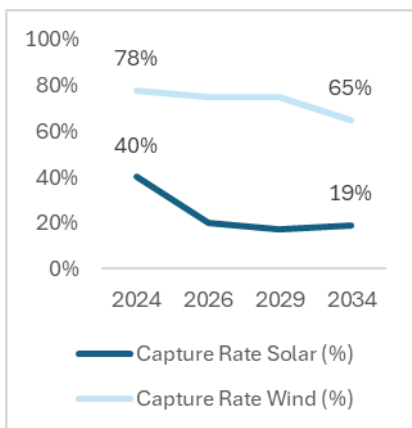


Figure 11: Capture Rates forecasts; Source: EIFO



Without a substantial boost in generation and grid capacity, Europe may struggle with energy intensive tasks like AI training and data centre operations. Current infrastructure investment reveals to be slow and suboptimal, both for renewables and grid development. Recognizing this, Europe has launched initiatives to accelerate progress, such as the European Green Deal, creating attractive opportunities for renewable energy projects.

Threats:

Low capture rates in Spain and energy cannibalization:

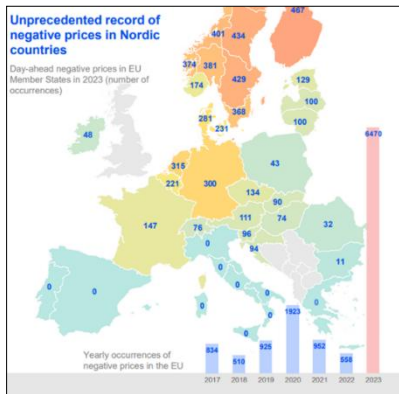
As renewable energy sources grow in national energy mixes, they face the challenge of energy cannibalization. In countries with significant renewable penetration, the captured price for these technologies is often lower than the average market price. This occurs because renewables produce the most power when electricity prices are at their lowest. This effect is especially pronounced for solar plants, as their output is concentrated in relatively fewer hours. When the sun shines, the resulting surge in solar power floods the grid, pushing down electricity prices, forcing solar plants to sell their energy at relatively low prices. When the sun sets and solar output decreases, market prices typically rise, but solar plants cannot take advantage of these higher prices. This dynamic poses a special risk for countries like Spain, where abundant sunshine often leads to solar output far exceeding daytime demand, leading to low capture rates. According to the Export and Investment Fund of Denmark (EIFO), Spain's solar capture rates are expected to average around 40% through the end of 2024 and then decline steadily over the coming years to around 17% by 2030 and 19% by 2034, as we adjusted our forecasts accordingly.

This trend could impact solar profitability and slow capacity growth. To address this issue policymakers must develop appropriate incentives for producers and support battery storage solutions.

Negative prices

In Europe, the rapid expansion of renewable energy has outpaced the grid's ability to deal with excess supply, leading to a record level of negative energy prices. From January to August 2024, the number of negative price hours was superior to the one in the 2019 to 2023 period. While beneficial to consumers, negative prices are harmful to producers, threatening the financial viability of renewable energy projects. This challenge highlights the price cannibalization effect of renewables, aggravated by government support schemes meant to incentivize renewable projects. This way, finding a way of balancing this new influx of renewable power output and exploring solution such as storage will be crucial to ensure the viability of the renewable transition. Still, one way developers can mitigate this exposure is

Figure 12: Occurrences of negative prices in the EU;
Source: ACER



through Power Purchase Agreements, a strategy employed by EDP, which had 90% of its generated electricity in 2024 either contracted or hedged.

Return of Trump to the White House:

The November 5th U.S. election delivered a challenging outcome for the renewable energy sector, with clean energy equities tanking across the globe, including EDP, which decreased 8.79% the next day. The election resulted in Donald Trump returning to the White House, alongside Republican control of both the Senate and the House of Representatives, putting many of the energy transition initiatives taken during the Biden administration at risk.

EDP’s subsidiary, EDPR, derived 49.4% of its EBITDA coming from North America in the first nine months of 2024, highlighting its significant exposure to the region and vulnerability to Trump’s policies.

Trump will surely pull the US out of the Paris Agreement and has signalled his intention to dismantle the 2022 Inflation Reduction Act (IRA), which fuelled a surge in clean energy development, driving clean investment to \$236 billion in the US in 2023. Interestingly, most of the funding is going to districts represented by Republican members of Congress, many of whom oppose full repeal. This may complicate Trump’s ambitions and a cap on tax credits seems more feasible than a complete rollback.

Trump is also likely to repeal EV tax incentives and has also picked oil executive Chris Wright to be secretary of energy. Wright defends the need for more fossil fuels and has stated that there is no climate crisis. This suggests he is likely to promote fossil fuel development and reverse many Biden-era initiatives.

Trump has also vowed to put an end to “horrible” offshore wind turbines, although it is still unclear if Trump will be able to deliver his promise. However, offshore projects could still face legal challenges that could delay their development, potentially reducing their appeal to investors. EDP currently has some exposure to US offshore wind market through its Ocean Winds (OW) joint venture. OW is developing three projects in the US with a combined expected capacity of 6.8 GW, all expected to begin delivering power within the next decade. With this, the return of Trump can increase the risk of delays for these projects.

Overall, Trump’s election impact remains uncertain and will greatly depend on internal dynamics within the Republican Party.

Figure 13: USA Clean Investment by year (\$ Bn);
Source: Clean Investment Monitor

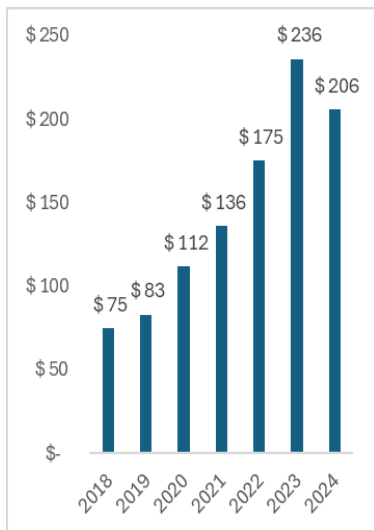
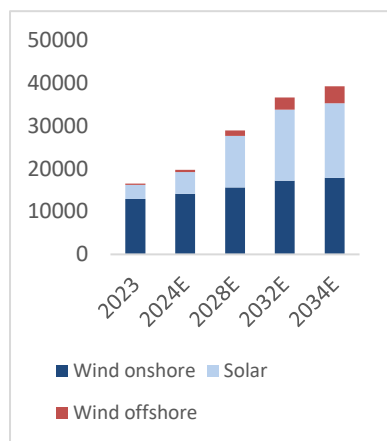


Figure 14: EDP’s offshore wind projects in US;
Source: Company’s presentation

| | COD | Project | Technology | Gross Capacity |
|---------------------------|-------|---------------------|--------------|----------------|
| Under dev. rights secured | >2030 | SouthCoast Wind | Bottom-fixed | 2.4 |
| | | KF Wind | Floating | 1.2 |
| | | Horizons | Bottom-fixed | 1.1 |
| | | Bluepoint | Bottom-fixed | 2.4 |
| | | Golden State | Floating | 2.0 |
| | | Caledonia | Bottom-fixed | 2.0 |
| | | Arven | Floating | 2.3 |
| | | High Sea Wind North | Fixed | 1.3 |

Financial Forecast:

Figure 15: Renewables forecasted capacity per technology; Source: Analysts Forecasts



Renewables:

The Renewables division is EDP's largest segment, contributing 56.4% to the Group's EBITDA in the first nine months of 2024, with its significance expected to increase in the coming years, given EDP's efforts to expand renewables' capacity. This division covers energy generated through Hydro, Wind and Solar technologies. Given this, we valued the division by separately assessing the Hydro and the Wind & Solar segments.

Wind & Solar:

The Wind & Solar segment has as its main drivers Installed Capacity, Load Factor, and Average Selling Price.

Installed Capacity

To estimate future installed capacity, we followed EDP 2024-2026 strategic plan, as the plan has already been revised by the management team and is being implemented successfully. In fact, EDP is committed to deploy €12Bn from 2024 to 2026, averaging €4Bn per year. This investment is expected to result in 10GW of capacity added (around 3GW per year): 6GW of solar capacity, 1,7GW of wind onshore, 0.7GW of wind inshore, 0.7GW of batteries, and 0.9GW of solar panels in houses. Following this plan, we estimated EDP to reach a capacity of 24.14 GW in 2026.

From 2026 onwards, we expect this capacity addition growth to slow down in each of EDP's markets (North America, Europe, South America, APAC). Our forecasts extend until 2034, where EDP reaches a capacity of about 39.3 GW, 133.46% up from the current 16.8 GW.

North America:

EDP plans to expand solar capacity well above market growth levels until 2026. After 2026, we expect this growth to converge closer to market levels to 10% by 2030, further slowing down until 2034. On the other hand, wind capacity is expected to expand at 1% annually in the 2024-2026 period, well below market growth rates. We believe this growth is sustainable in the long term and anticipate it to remain constant through 2034.

Europe:

EDP aims to expand solar and offshore wind capacity well above market growth levels until 2026. Afterwards, growth will align with market levels of 8.4% and 24.13%, respectively, in 2030, decelerating further until 2034. For onshore wind, as the strategic plan expects its capacity to grow below the market, we expect this level of growth of 3.8% to persist until 2030, eventually starting to slow down.

South America:

In this region, solar capacity expansion is expected to outpace market growth until 2026, before converging with market rates of 13.81% by 2030 and slowing afterwards. As for wind onshore, as the strategic plan expects its capacity to grow below market growth at 7.18%, we expect this level of growth to continue until 2030 and decline afterwards.

APAC:

In APAC, the strategic plan anticipates capacity to grow at 1.97%. We consider this growth rate sustainable and predict it to remain stable throughout the forecasted period.

▪ **Load factor:**

Load factors depend not only on weather conditions (wind and solar plants will produce as much as solar and wind conditions allow them to produce) but also on technology efficiency. As mentioned before in the Industry Trends, from 2010 to 2023, load factors improved globally. Solar farms load factors improved from 13.80% to 16.20%, while wind onshore farms load factors improved from 27% to 36%, due to the contributors discussed above.

We expect load factors to keep following this trend, with both Solar and Wind onshore load factors increasing 0.18%, and 0.69% a year, respectively. In fact, as mentioned earlier, new wind turbines use larger blades and lower generators, being able to achieve higher load factors for wind farms. On the other side, between 2028 and 2034, type and tandem module technologies efficiencies are also expected to grow, leading to higher solar load factors.

Also, Europe's new wind offshore additions are expected to be able to achieve load factors of 48.50%, compared to a current average of 34%. We forecast wind offshore load factors to improve as the old fleet is replaced by more advanced and efficient turbines.

However, solar load factors are generally lower than wind load factors, putting downward pressure on overall load factors in the North America, South America and Europe regions as solar capacity, and consequently, solar electricity generation takes on a larger share of the renewables mix. Still, technological improvements more than compensate for this effect, with overall load factors expected to increase gradually over the period forecasted across all regions.

▪ **Average Selling Price:**

North America:

In the United States, EDP is assumed to sell all its electricity through PPAs, with prices adjusting annually for inflation and reductions in LCOE for both wind and solar technologies. The PPA price in 2024 was 56.58€/MWh for wind and

65.63€/MWh for solar, and both are expected to fall as LCOE decreases. In both Canada and Mexico, the ASP is expected to decrease slightly over the years, as the reduction in LCOE due to technological improvements is expected to outweigh the inflation effect.

Europe:

In Iberia, EDP is assumed to sell 90% of electricity generated through PPAs and 10% in the spot market. PPA prices in Spain were seen around 60€/MWh in 2025 and are expected to adjust to inflation and reductions in LCOE. The part that is sold on the spot market is exposed to the baseload price, which was estimated through future markets. The cannibalization effect is expected to lead to a decrease in the Capture Price from the baseload, with solar energy being more affected than wind. As a result, the ASP of solar is forecasted to decrease along the years, while wind ASP remains relatively constant. In the Rest of Europe, ASP is expected to decrease slightly over the years as the decrease in LCOE outweighs the effect of inflation.

South America:

In Brazil, EDP is assumed to sell 90% of its electricity through PPAs as well, with the remaining 10% being sold on the spot market. PPA prices in Brazil were 179€/MWh in 2024 and are forecasted to adjust to inflation and reductions in LCOE. The portion of electricity sold on the spot market is exposed to the PLD, which is assumed to remain constant. The cannibalization effect in Brazil is expected to not be as pronounced as in Europe, as Capture Prices decrease slightly over the forecasted period. Wind ASP is expected to increase as inflation outpaces LCOE reductions, while solar ASP is projected to decrease, driven by the opposite effect. However, when converted to euros, both wind and solar ASPs are expected to decrease as the BRL is expected to weaken according to FX markets. In Chile, EDP only sells wind energy, and its price is expected to increase over the years as inflation cancels out the decrease in wind LCOE.

APAC:

In the APAC region, the ASP is assumed to remain constant the forecasted period. In fact, EDP operates in APAC mostly through long-term PPAs. This way, ASP is assumed to not vary with spot prices. Additionally, since renewable technologies in APAC do not significantly contribute to the energy mix, we do not expect renewables technological improvements to influence ASP, as the ASP would be set by fossil fuels. EDP's installed capacity in the region is also not expected to grow substantially, with only a few projects on the pipeline. This way, the ASP will continue to be heavily influenced by previously agreed-upon PPAs, being assumed to remain constant over the years.

Figure 16: Hydro division drivers; Source: Analysts estimates

| Hydro | | |
|----------------------------|-------------|--------------|
| Installed Capacity | 2023 | 2034E |
| Iberia | 5520 | 5520 |
| Brazil | 1953 | 1953 |
| Average Selling Pri | 2023 | 2034E |
| Iberia | 98,0 | 54,3 |
| Brazil | 214,0 | 291,9 |
| Load Factor | 2023 | 2034E |
| Iberia | 28% | 22% |
| Brazil | 35% | 37% |

Hydro:

Like Wind & Solar, Hydro also presents Installed Capacity, Load Factor, and Average Selling Price as key revenue drivers.

▪ Installed Capacity

EDP's hydroelectric installed capacity has remained stagnant since 2020. With no disclosed plans to expand or reduce hydro capacity, and a clear strategic focus on Wind & Solar, we anticipate no change in hydro capacity throughout the forecasted period, staying at 6.9 GW.

Besides, hydroelectric potential in Portugal and Spain is almost fully exploited. Aligned with the fact hydro plants require a long permitting process, this further sustains our view that hydro capacity will remain unchanged.

▪ Load factor:

Hydro's load factor is mainly dependent on weather conditions such as rainfall. As such, we assumed that the average from the 2018-2023 period would provide a reasonable estimate for the remaining years, both for Iberia and Brazil, as this timeframe is long enough to average out weather-related fluctuations. Additionally, we do not expect technology improvements to significantly impact load factors throughout the forecasted period.

▪ Average Selling Price:

In Iberia, the average selling price is closely linked to Pool Baseload Prices in Spain. As such, it is forecasted based on future Power Spain Base Load contract prices from OMIP.

In Brazil, almost all EDP's hydro generation is sold under long-term PPA contracts. These contracts are presumed to be indexed to inflation, causing the hydro average selling price in Brazil to vary in line with inflation over the forecasted

Gains on disposals:

Gains on disposals until 2026 are forecasted according to EDP's guidance, which estimates 300 million euros a year in gains over this period. After this, these gains are expected to peak in 2027, before starting a downward trend as EDP reduces CAPEX and its yearly capacity additions, slowing down Asset Rotation activity, selling less MW per year.

Valuation:

To value EDP we used a SOTP valuation approach, segmenting the company into three divisions: Renewables, Networks, and Clients Solutions & Energy

Figure 17: SOTP valuation; Source: Analysts Forecasts

| SOTP | I Thousands |
|--|-----------------|
| Renewables | 26234863 |
| Networks Iberia | 10153895 |
| Networks Brazil | 3380938 |
| CS&EM | 3304901 |
| Intersegments | -561850 |
| Core Business | 42512747 |
| Investment in Joint Ventures and Assoc | 1703802 |
| Net Non-operating assets | 1727116 |
| Total EV | 45943665 |
| Net Financial Debt | 23846367 |
| Institutional partnerships liabilities | 2233163 |
| Minorities | 3249667 |
| Equity Value | 16614467 |
| Shares | 4160000 |
| Diluted Shares | 4260000 |
| Price Target | 3,90 |
| Current Price | 3,17 |
| Potential Upside | 23,03% |

Management. This segmentation reflects the different risk profiles and growth prospects across the divisions. With this, we utilized the Discount Cash Flow (DCF) method to value core operating items, while to value non-core elements we used the book value method.

To value each division, we forecasted EDP's financial statements until 2034, assuming a perpetual growth rate after this period. The future cash flows for Renewables, Networks Iberia, Networks Brazil and Clients Solutions & Energy Management divisions were discounted at a WACC of 5.24%, 4.45%, 5.80%, and 4.82%, respectively. Perpetuity growth rates were based on inflation rates and assumed to be 2%, 2%, 3%, and 2% for each division respectively.

After conducting our analysis, we reached an Enterprise Value of 45.94 billion euros. To reach the Equity Value, we subtracted to the company's Enterprise Value its Net Financial Debt, its Institutional Partnerships Liabilities, and its Minorities, reaching a value of 16.61 billion euros. Dividing the Equity Value by the number of diluted shares outstanding, our analysis predicts a share price of 3.90€, meaning an upside potential of 23.03%.

Renewables:

WACC calculation:

To compute the Weighted Average Cost of Capital for the Renewables division, it was necessary to determine the segment's target D/E ratio, as well as the cost of equity and cost of debt.

The current target D/E ratio of 53.54% was assumed, as we don't predict significant changes in EDP's capital structure in the foreseeable future.

To estimate the cost of debt, we used the outstanding bond with a maturity as close as possible to our forecast duration as the basis base our analysis. This bond currently has a YTM of 2.825% and matures in June of 2028, with a remaining maturity of 3.58 years at the time of valuation. EDP currently as a BBB credit rating, which gives it a 4-year annualized probability of default of 0.23% and a recovery rate of 52%. With this data, and assuming a tax rate of 16%, we were able to reach an after-tax cost of debt of 2.279%.

To estimate the cost of equity, we used CAPM. For the risk-free rate, we used the current yield of the 10-year German bund at 2.145%. The Market Risk Premium was assumed to be 5.8%, after observing the average MRP from 2011 to 2023 in Germany ranged between 5.3% and 5.8%. To obtain the industry unlevered beta, we selected a set of six comparable peers, extracting their raw betas from Yahoo Finance. Each raw beta was unlevered, and the average was computed to reach the industry unlevered beta. We then re-levered this beta using the Renewables division target D/E ratio of 53.54%, resulting in a re-levered beta of 0.81 for the

Figure 18: WACC Renewables estimation; Source: Analysts Forecasts

| WACC Renewables | |
|-------------------------------------|--------------|
| Risk Free Rate | 2,1% |
| Re-Levered Beta | 0,81 |
| Market Risk Premium | 5,8% |
| Levered cost of equity | 6,8% |
| Probability of Default (Annualized) | 0,23% |
| Loss Given Default | 0,48 |
| YTM | 2,83% |
| Cost of Debt | 2,71% |
| Tax Rate | 16,0% |
| After-tax cost of debt | 2,3% |
| Target D/E | 54% |
| WACC | 5,24% |

segment. Using the CAPM formula, we calculated a levered cost of equity of 6.826% for the Renewables segment. With all necessary variables accounted for we reached a WACC of 5.24%.

DCF Renewables:

We expect NOPLAT to increase steadily from 2025 to 2028 at a CAGR of 7.95%, driven mainly by revenues and gains from disposals. However, beyond this point, it is forecasted to decline as EDP slows down its Asset Rotation activity. Also, despite increasing revenues, rising D&A expenses more than offset this growth, leading to a downward trend in NOPLAT through 2034, decreasing 28.55% from 2028 to 2034.

Still, Operating Free Cash Flow is expected to follow an upward trend as the company begins to ease the substantial CAPEX investment starting in 2028.

Using the computed WACC and assuming a terminal growth rate of 2%, we estimate this division to have an Enterprise Value of 26.23 billion euros.

Relative valuation:

After selecting peers based on geographical exposure and business model, we identified a set of seven comparable companies to perform EDP's relative valuation. For this analysis, we utilized multiples such as EV/EBITDA, EV/EBIT, EV/Installed Capacity, and P/B. The P/E multiple was excluded, as differences in capital structures between peers make it unsuitable for meaningful comparisons.

Also, to account for possible outliers which can bias our analysis, our industry benchmarks are based on the median values of these multiples.

Comparing EDP's multiples to the industry benchmarks reveals that EDP is consistently trades below the median (6.71x vs 6.9x for EV/EBITDA, and 10.84x vs 11x for EV/EBIT), despite having the second-best margins and the highest expected growth for 2025 among its peers. However, EDP presents a relatively weaker ROIC and Revenues/PPE, suggesting it is less efficient than its peers in generating revenue from its assets.

The combination of a lower ROIC with a relatively high expected growth seems to weigh on EDP's multiples, as it might lead to value destruction, which is unattractive to investors.

By calculating the median equity value implied by the market-implied multiples, we reach an equity value of 14.49 billion euros, equivalent to a share price of 3.40€. This suggests a potential upside of 7.3%

APPENDIX

EDP S.A.

UTILITIES

STUDENT: DUARTE G. PEREIRA/FRANCISCO PINTO

COMPANY REPORT

17 DECEMBER 2024

47055/47057@novasbe.pt

Leveraging Sustainable Growth

Accelerating Green Growth Delivery While Reshuffling the Portfolio

- **Investment Thesis:** We recommend a Buy position, given our computed price target of 3,90€ compared to the current market price of 3,17€, showing a potential **upside of 23,03%**. This upside reflects EDP’s encouraging growth opportunities coupled with their well-diversified, sustainable portfolio. Moreover, we expect a sustainable dividend payout of 63%.

- EDP will experience substantial growth in their key markets of North America, Europe, South America and APAC. We project they will reach an installed capacity of 39,3 GW in 2034, up from the current 16,8 GW.

- EDP will **ramp up their investment in their distribution and transmission grid assets**, especially in Brazil, leveraging market needs of increasing electricity demand and renewable energy share. This will allow steady growth in the low-risk, portfolio-stabilizing segment that is Networks.

- As EDP progresses towards their ambitious goals of being coal-free by 2025 and all-green by 2030, the CSEM portfolio will shift away from thermal production and focus on EDP’s supply business, where the company expects to solidify their position as market leader and **capitalize on growing consumer demand due to digitalisation**.

Company description

EDP – Energias de Portugal S.A. is a vertically integrated utility company based in Portugal. It is the largest generator, distributor and supplier of electricity in the country and the third-largest electricity generator in the Iberian Peninsula. It has a strong presence in renewable energy driven by its chief subsidiary EDP Renováveis

| | |
|--------------------------------|---------------|
| Recommendation: | BUY |
| Price Target FY25: | 3.90 € |
| Price (as of 30-Jan-25) | 3.17 € |
| 52-week range (€) | 3.13 – 4.61 |
| Market Cap (€m) | 13320 |
| Outstanding Shares (m) | 4160 |

Source: Yahoo Finance



Source: Yahoo Finance

| (Values in € billions) | 2023 | 2024E | 2025F |
|------------------------|------|-------|-------|
| Revenues | 16,2 | 20,4 | 19,6 |
| EBITDA | 4,4 | 5,2 | 5,0 |
| EBIT | 2,2 | 3,3 | 2,9 |
| Net Profit | 1,3 | 1,9 | 1,6 |

Source: Analyst’s Forecasts

THIS REPORT WAS PREPARED EXCLUSIVELY FOR ACADEMIC PURPOSES BY DUARTE G. PEREIRA AND FRANCISCO PINTO, MASTER IN FINANCE STUDENTS OF THE NOVA SCHOOL OF BUSINESS AND ECONOMICS. THE REPORT WAS SUPERVISED BY A NOVA SBE FACULTY MEMBER, ACTING IN A MERE ACADEMIC CAPACITY, WHO REVIEWED THE VALUATION METHODOLOGY AND THE FINANCIAL MODEL. (PLEASE REFER TO THE DISCLOSURES AND DISCLAIMERS AT END OF THE DOCUMENT)

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Company Overview:

EDP – Energias de Portugal S.A. is a vertically integrated utility company based in Portugal with a multinational presence operating in 5 regions: Iberia, Europe, North America, South America and Asia-Pacific. It is the largest generator (26,6 GW installed power generation capacity), distributor (99% of all distribution), and supplier of electricity (40% of all electricity supplied) in Portugal, and the third-largest electricity generator on the Iberian Peninsula.

The company is listed on the Lisbon Stock Exchange, where it is the largest company in the Portuguese Stock Index (PSI-20), with a market capitalization of €13,462 Bn. In 2023, it achieved revenues of €16,2 Bn and an EBITDA of €5 Bn.

EDP's operations are separated into 3 core segments: **Renewables**, which includes EDP's hydro, wind and solar power assets across all geographies; **Networks**, which includes EDP's electricity distribution activities in Iberia and Brazil, as well as electricity transmission in Brazil; **Client Solutions and Energy Management**, which includes EDP's non-renewable generation assets and electricity and natural gas supply activities, operating in the liberalized market in Iberia and Brazil, and in the Portuguese regulated market. Beginning in 2023, the Renewables and Client Solutions and Energy Management segments were combined into one segment in EDP's reporting. However, for the purposes of this valuation and because they have vastly different operations and drivers, both segments were approached separately.

EDP's proposed business plan for 2024-2026 (an updated version of the 2023-2026 business plan) focuses on 4 strategic pillars: accelerated and focused growth; ESG excellence and future proof organization; distinctive and resilient portfolio; superior value creation for stakeholders. The company intends to position itself as a low-risk, cross-diversified and resilient portfolio leading the way in the energy transition. Their aim is to reduce non-renewable generation whilst ensuring the fast deployment of renewables capacity, fueled by their distinctive asset rotation strategy. This asset rotation strategy is based on selling majority stakes in selected renewable assets to generate internal funds that finance their projects, thus creating a less capital-intensive growth model. Even though the 2024 amendment to the Business Plan included a reduction in the proposed investment, we believe that this will not have a negative effect on the company as this will simply mean that the company will target fewer but more profitable projects.

EDP is currently led by CEO Miguel Stilwell d'Andrade. Stilwell has been working at EDP since 2000, starting as an associate in M&A and working his way up the

ranks, becoming the company's CFO in 2018 and finally its CEO in 2020 (initially as Interim CEO). Over his many years at EDP he has acquired a great deal of experience and is generally considered a solid and capable figurehead for the firm.

Shareholder Structure and Dividend Policy

The first stage of the privatisation process of EDP took place in June of 1997, as 30% of the company's capital was sold in an Initial Public Offering (IPO). It took roughly 17 years for EDP to become fully privatized, as the last of the government's minority stake in the company (4,14%) was sold. Today, EDP has a total of 4,16 Bn shares outstanding, together making up a market capitalization of €13,462 Bn. As can be seen in Figure 1, its main shareholder is China Three Gorges Corporation, a Chinese state-owned power company which holds 21,08% of all shares, followed by Oppidum Capital (6,82%) and BlackRock (6,13%).

Aside from being its major shareholder, CTG has also acted as a key partner for EDP in its goal to become a leading global player in the production of renewable energy, originally committing to invest €2 Bn in the purchase of renewable electricity assets. EDP has highlighted the importance of their financial contribution during the sovereign debt crisis, as well as their co-investment in hydroelectric plants in South America. Despite a recent dilution of their stake in the company, CTG had, as of May 2024, already recovered 83% of their investment in EDP.

EDP's 23-26 Business Plan proposed a payout ratio between 60%-70%, with the latest dividend payout of 0,195€ per share representing a payout of 63%. This was the first increase in shareholder remuneration since 2017, with the company having paid 0,19€ per share since that year. The stability of EDP's dividends over the past few years should bring confidence to shareholders, displaying strong results even when facing volatility in the market and macroeconomic environment.

Competitive Landscape:

| Shareholder | Ownership (%) |
|----------------------|---------------|
| China Three Gorges | 21,01% |
| Oppidum | 6,82% |
| Blackrock Inc. | 6,33% |
| Plan Investment | |
| Board | 5,37% |
| EDP (ações próprias) | 0,54% |
| Remaining | |

Figure 1: Shareholder Structure; Source: EDP's Annual Report

| Fiscal year ended in 2023 | EDP | Iberdrola | Enel SpA | Engie |
|---------------------------------|---------|-----------|----------|---------|
| Market Cap (€Mn) | 13133 | 83629 | 70615 | 36537 |
| Revenues (€Mn) | 14764,2 | 49335,0 | 79821,0 | 82566,0 |
| EBITDA | 5163,9 | 14906,0 | 21981,0 | 17437,0 |
| EBIT | 3198,6 | 9096,0 | 13607,0 | 6417,0 |
| Installed Capacity | 28484 | 56339 | 89400 | 42366 |
| Renewables capacity share | 84,0% | 78,4% | 43,4% | 46,2% |
| Invested Capital t-1 | 34753,0 | 89099,0 | 71969,0 | 23201,0 |
| Growth estimate 2025 | 13,5% | 0,7% | -6,6% | 5,3% |
| Profitability Ratios | | | | |
| EBITDA margin | 35,0% | 30,2% | 27,5% | 21,1% |
| EBIT margin | 21,7% | 18,4% | 17,0% | 7,8% |
| ROA | 2,3% | 4,3% | 3,5% | 1,9% |
| ROE | 9,6% | 8,3% | 7,7% | 6,2% |
| Capital Structure Ratios | | | | |
| Debt-to-Equity | 131,6% | 92,9% | 141,5% | 77,2% |
| Debt-to-EBITDA | 4,94 | 3,8 | 3,3 | 1,6 |
| Liquidity Ratios | | | | |
| Cash Ratio | 25,2% | 13,6% | 13,9% | 22,8% |
| Quick Ratio | 84,6% | 72,1% | 78,4% | 92,4% |
| Current ratio | 90,7% | 82,2% | 85,5% | 99,5% |
| Solvency Ratios | | | | |
| Solvency Ratio | 44,0% | 67,2% | 30,0% | 22,5% |
| Interest Coverage Ratio | 1,2 | 4,4 | 3,5 | 2,6 |

Figure 2: Peer comparison; Source: Yahoo Finance

EDP's competitors consist of the large European integrated utilities. Despite its peer group, EDP is still quite distant from these major players in terms of both their market cap and revenues. This is natural given that EDP is the dominant electricity company in Portugal (despite their multi-national presence), a smaller country with a less favourable economic environment. This discrepancy between EDP and its peers is also seen in terms of their installed capacity, although they do distinguish themselves by having a superior capacity share of renewable technologies.

Where EDP has also managed to stand out is in its profitability ratios, being above industry average in terms of their EBITDA margin (35%) and operating margin (21,7%). In addition, EDP was also able to compensate their shareholders with a 9,6% return on equity, above its main peers. In terms of the company's capital structure, while their leverage remains quite high, it is important to note that EDP's financial costs actually decreased in 2023, driven by a lower average cost of that, thanks to EDP taking advantage of green financing and reducing the weight of USD debt in their debt mix.

Overall, EDP will look to navigate their competitive environment by leveraging their strong position in the renewable energy market, especially in onshore and offshore wind, whilst continuing to be selective in its investments to sustain a high level of profitability. The efficacy of this strategy is evident when comparing the company's growth estimates for 2025 in comparison with its peers.

Financial Analysis:

▪ Revenues:

From 2018 to 2020, EDP's revenues decreased by 18.5%, driven primarily by a reduction in Networks revenue. This trend reversed in 2021 and 2022, with revenues rising considerably by 20.4% and 37.8%, respectively. Growth in 2022 was substantial due to abnormally high Average Selling Prices in Europe. These were caused by supply disruptions following Russia's invasion of Ukraine and the subsequent European sanctions on one of its crucial energy suppliers, alongside surging demand as COVID restrictions eased. Still, revenues returned to decrease in 2023, as CS&EM revenue fell substantially. Following the graph, we can observe that this trend was similar across the industry.

▪ Margins:

EDP's overall margins increased in the 2018-2020 period but gradually declined from 2020 until 2022, driven by lower margins in the renewables business unit, largely due to lower margins in the US, surging then again in 2023. Currently, EDP outperforms its peers in terms of EBITDA margin (31.21% vs 27.74%), and EBIT margin (19.14% vs 16.51%).

▪ ROIC:

EDP's ROIC, ROE, and ROA remained around the same level since 2020, reaching 4.1%, 9.6%, and 2.3% in 2023. As for RONIC, it achieved an abnormally high level of 114.49% due to a jump in operational result, normalizing in the next years until reaching 4.3% in 2023. Comparing to its peers, EDP ends up underperforming in terms of ROIC (3.8% vs 13.34%), ROA (2.3% vs 3.23%), and asset turnover (27.5% vs 36.72%), suggesting the firm has not been able to generate returns from the investments at the level of its competitors. Still, the company is able to achieve a higher ROE than the industry average (9.6% vs 7.41%), meaning EDP providing its investors with a higher return, which can enhance the firm's ability to raise capital whenever needed. Also, as the company expands its renewables division, we expect ROIC, ROE, and ROA to increase along the way.

▪ Liquidity:

EDP's current and quick ratio followed an increasing trend until 2021, reaching 1.21x and 1.14x, respectively. However, they declined in 2022 to 0.91x and 0.81x, respectively, due to rising current debt and current accounts payable. In 2023, these ratios remained stable, aligning close with the industry averages of 0.89x

and 0.81x, respectively. The cash ratio, after a considerable rise in 2020, declined and then stabilized at 0.25x in 2023, exceeding the industry average of 0.17x. In sum, EDP currently shows solid short-term financial health. Even though its current ratio is below 1, this is common given the industry's characteristics and stability, and it remains in line with the industry benchmark.

- **Invested Capital:**

EDP is a capital-intensive company, with its Invested Capital in 2023 amounting to 219.5% of its revenues. This compares to a peer average of 135.7% in the same year, suggesting once again that EDP struggles to generate revenues from its investments at a level comparable to its industry counterparts. Besides, we can observe Goodwill as a percentage of revenues increasing from 15.88% in 2021 to 2022 in 20.85%, signalling the greater focus given to the firm's Asset Rotation strategy.

Currently, EDP operates with negative Net Working Capital, as well as its peers. We consider this not to be a warning sign as utility companies invest mostly on long-term assets through long-term debt and equity, not relying much on NWC, besides having low inventory requirements, and a bargaining position that allows them to receive customer payments relatively quickly and take longer to set payments to suppliers.

- **CAPEX and CAPEX needs:**

With PPE comprising 46% of its total assets, EDP has considerable capital needs, with CAPEX accounting for 36.09% of revenues in 2023. Besides, maintenance CAPEX has stayed between 3% and 4% of revenues in recent years, showing considerable requirements to maintain business. With greater efforts to expand renewable capacity, CAPEX has been increasing substantially along the years, up from 13.30% of revenues in 2018 to 36.09% in 2023. Renewables expansion CAPEX in 2023 stood at €4.3 Bn, an 107.7% increase when compared to 2020 levels, and making up 83.9% of total expansion CAPEX. This greater investment in renewables has resulted in a renewable share of 84% in generation.

The greater investment on electricity generation assets has led to higher D&A, which had remained relatively stable from 2010 to 2020. In the 2020-2023 period, it increased 34.24%, reflecting the higher capital needs as the business expands.

- **Cash flow:**

As expected from a utilities company, Operating Cash Flow remained stable from 2018 to 2023, except for an unusually high level in 2022, due to a considerable decrease in NWC. Throughout this period, Investing Cash Flow has been

increasing substantially, reflecting EDP’s focus on expanding renewable installed capacity in recent years. Consequently, there are years where Free Cash Flow ends up being negative, as ICF exceeds OCF. However, in our view, this is not a concern, as these long-term investments create assets with long useful lives that will generate returns throughout several years. To finance itself, EDP issues yearly consistent levels of debt via bank loans and capital markets, taking advantage of its strong credit rating and financial position to get access to favourable terms. Its stable cash reserves further signal EDP’s financial health and business stability.

Industry Overview:

EDP operates within the utilities sector, specifically in the electric utilities and renewable energy segments, both of which have changed significantly in recent years. This way, to understand how these changes may shape EDP’s future and the broader sector’s direction, it is essential to provide an overview of the sector, alongside an analysis of its key trends, opportunities, and risks.

Renewable energy market:

At the start of the 21st century, the renewable energy market was relatively small. In the EU, Wind and Solar combined capacity was only 12.5 GW in 2000, compared to 340 GW from combustible fuels, according to Eurostat. By 2022, Wind and Solar capacity soared to 409 GW, while combustible fuels stayed nearly stagnant, reaching 379 GW. Today, renewable energy makes up great part of the energy market, as the rapid growth driven by cost reductions and technological improvements made it a viable alternative to fossil fuels. Renewables, which accounted for only around 20% of global annual power capacity additions in 2000, made up 86% by 2023.

Just in the last decade, global renewable capacity grew from 1700 GW in 2014, to 3870 GW in 2023, an increase of 127.7%. Looking ahead, the IEA predicts global renewable capacity to grow by 2.7 times by 2030, reaching 9763.1 GW, highlighting the substantial growth potential that still exists in the market.

In fact, according to a report from Straits Research, the global renewable energy market was valued at USD 1085 Billion in 2023, being forecasted to reach USD 2449.6 Billion by 2032, growing at a CAGR of 9.47%. This growth is supported by several trends that will act as catalysts for the sector expansion.

Trends:

Energy and infrastructure new demand drivers:

Figure 3: EU Electrical Installed Capacity per Technology (GW); Source: Eurostat

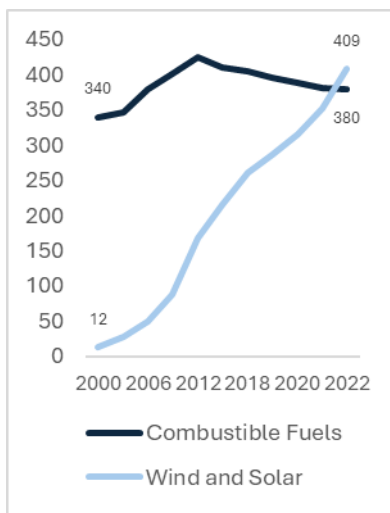


Figure 4: Global Renewable Energy Market Size (USD); Source: Straits Research

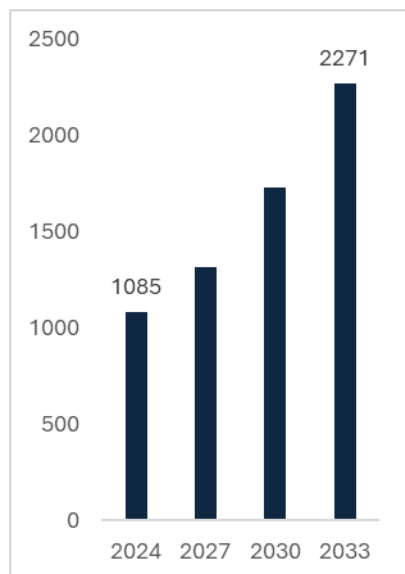
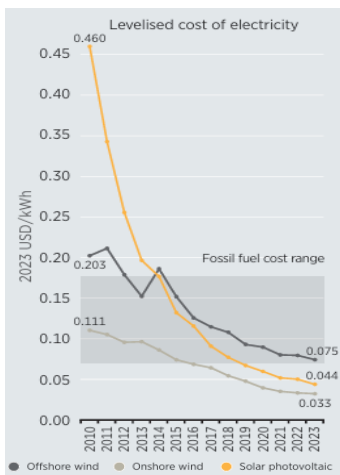


Figure 5: Demand for data centre capacity 2023-2030 (GW); Source: McKinsey

| | 2023 | 2030 CAGR | |
|----------------------|------|-----------|-----|
| Upper-range scenario | 55 | 171 | 19% |
| Midrange scenario | 55 | 219 | 22% |
| Low-range scenario | 55 | 298 | 27% |

The IEA World Energy Outlook 2024 declared a new “age of electricity”, driven by surging demand for air conditioning, electric vehicles, and data centres. In fact, power demand for home cooling is expected to rise by 280% by 2050 due to higher temperatures and incomes, while EVs are forecasted to dominate major European markets by 2025. Besides, in the U.S., the rapid data centre expansion is driving historical growth in power demand, fuelled by their high electricity needs, with nearly 24 GW of new data centre capacity announced in the first half of 2024 alone. This way, global electricity demand is expected to grow 3% annually until 2035, presenting an opportunity for the renewable energy and infrastructure markets to continue expanding.

Figure 6: LCOE evolution per technology 2010-2023; Source: IRENA



Renewables’ growing competitiveness:

Renewable energy technologies are becoming increasingly cost-competitive, offering now viable and affordable alternatives to fossil fuels. According to IRENA, from 2010 to 2023, the global weighted average LCOE for onshore wind dropped by 70%, driven by turbine technology improvements, such as larger turbines and the optimization of rotor diameter. Offshore wind saw a 64% LCOE decrease, enabled by stable government policies and lower commodity prices. Besides, utility-scale photovoltaic (PV) observed a 90% decline in LCOE, due to factors such as the adoption of larger wafer sizes and the rise of diamond wafering technologies. Despite this progress, challenges like permitting timelines, environmental approvals, and grid availability remain, showing further LCOE reduction potential. Looking ahead, we anticipate an average annual LCOE decline of 1.41% for new onshore wind projects, 7.58% for new solar projects, and 1.10% for new offshore wind projects.

Figure 7: LCOE average annual decline forecast; Source: Analysts estimates

| New wind onshore projects | |
|----------------------------------|--------|
| Average LCOE decline (2020-2050) | 52,00% |
| Average annual LCOE decline | 1,41% |

| New solar projects | |
|--------------------------------|--------|
| Average LCOE decline (2024-30) | 55,00% |
| Average annual LCOE decline | 7,58% |

| New wind offshore projects | |
|----------------------------------|--------|
| Average LCOE decline (2020-2050) | 39,00% |
| Average annual LCOE decline | 1,10% |

Increasing load factors:

The current average load factor for the EU wind fleet is round 25%, a number brought down by older installations. In fact, newer wind turbines use larger blades and lower generators, being able to achieve higher load factors even in areas with less high-speed wind. According to WindEurope, new onshore wind farms load factors are estimated to be between 30% and 35%, comparing to a current average of 24%, while new offshore wind farms’ load factors range between 42% and 55%, compared to current average of 34%. Besides, offshore wind market expansion enables the placement of larger turbines further out at sea, where windier conditions enhance load factors. Wind conditions will naturally influence load factors trends, but we expect load factors across the globe to improve as old fleet is replaced.

Figure 8: Annual added battery energy storage system (BESS) capacity forecast (GW); Source: McKinsey

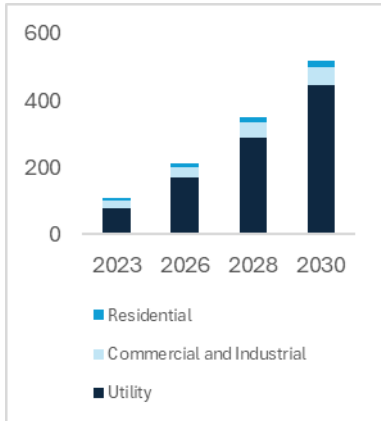


Figure 9: EDP’s interest rate expenses (2019-2023); Source: Company’s reports

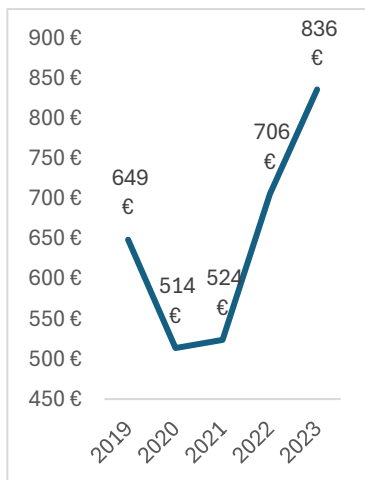
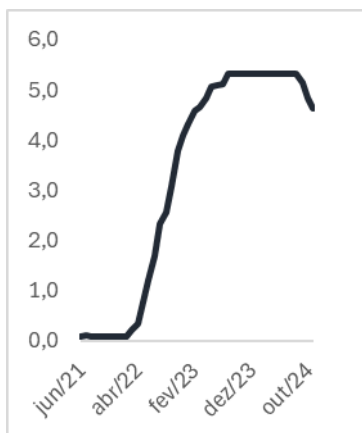


Figure 10: Historical FED Funds Effective Rate; Source: FRED



Solar PV farms are also expected to achieve higher load factors due to technological advancements. In fact, in the US, load factors have been improving, driven by increased efficiency of crystalline-silicon (from 14.8% to 20.7%) and cadmium telluride (from 11% to 18.6%) technologies. From 2028 to 2034, US’s National Renewable Energy Laboratory (NREL) projects n-type and tandem module technologies to increase from 26.9% to 29.9% and 22.4% to 24.4%, respectively, replacing less efficient PERC technology. Crystalline-silicon module reliability is expected to improve as well, with enhanced durability and reduced degradation rates contributing to higher solar PV load factors across the globe.

Opportunities:

Batteries:

The shift to renewable sources like solar and wind challenges grid stability due to dependence on weather and time of the day, which can cause periods of overproduction or shortages. This variability already leads to negative electricity prices during overproduction, forcing renewable energy producers to reduce electricity production, wasting valuable energy. To address this, battery energy storage systems (BESS) can offer a solution, as they allow to store excess electricity for later use, stabilize grids, and avoid negative prices. McKinsey forecasts the global BESS market to reach \$120-\$150 billion by 2030, with capacity quintupling. This presents a great opportunity for EDP, which is already positioning itself in this market, with plans to install 650 MW BESS capacity until 2026.

Lowering costs of capital:

As a capital-intensive company, EDP suffered with the interest rate hike cycle that started in 2022, with its stock falling 21% since March 2022 (the date of the first interest rate increase since 2018). This decline was driven by higher financing costs and an increase in interest expenses from €524 million in 2021 to €836 million in 2023. However, the rate reduction cycle started by the ECB and the Fed in 2024 is set to benefit the utility sector.

In December, the ECB cut its key interest rate to 3%, the fourth quarter-point reduction this year. Analysts forecast further reductions, with ECB’s key deposit rate potentially reaching 2% by mid-2025. Similarly, the Fed cut rates in November to a target range of 4.50%-4.75%. A further reduction in December is anticipated and FOMC policy predict rates will likely end 2025 between 3% and 4%.

These rate reductions in EDP’s key markets will lower borrowing costs to finance new projects. Besides, utilities are seen as a defensive investment with stable cash flows and dividends. This may also attract investors as their dividends yields

Figure 11: Industrial retail power prices comparison EU vs US; Source: The future of European competitiveness

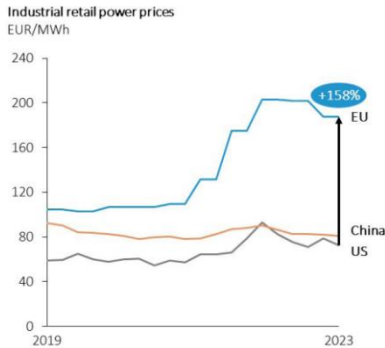


Figure 12: Industrial gas prices comparison EU vs US; Source: The future of European competitiveness

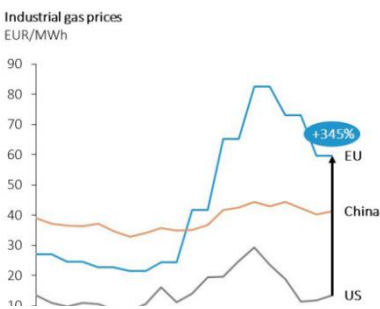


Figure 13: Age of grid infrastructure; Source: EY's Grids for Speed Report

Progressive asset ageing in Europe: the number of the infrastructure is replaced after 2020 in the EU27+Norway

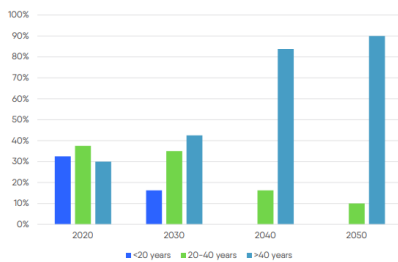
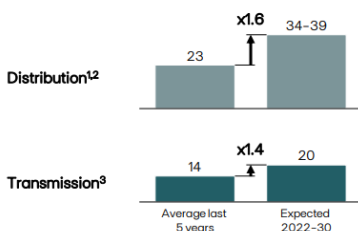


Figure 14: Increase in grid investment; Source: EDP's Business Plan



CAPEX super-cycle of ~500 Bn€ cumulated 2022-30

become more competitive in relation to bonds with declining interest rates. Currently, EDP has a dividend yield of 6.15%, which is becoming increasingly more competitive given recent rate cuts.

EU structural disadvantage:

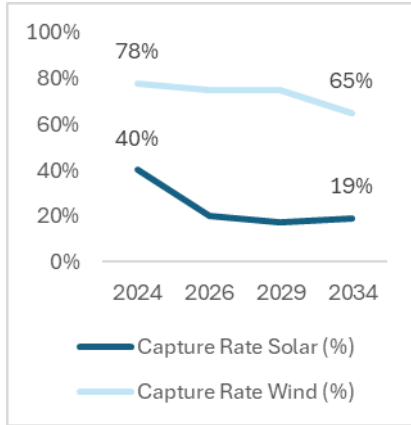
As outlined in Mario Draghi's report "The future of European competitiveness", Europe has a structural disadvantage when compared to the US due to significantly higher energy costs. Electricity prices in Europe are 2-3 times those in the US and natural gas prices paid are 4-5 times higher. These high costs are an obstacle to growth and slow the adoption of digital technologies and transport electrification. Recent high energy prices have reduced Europe's potential growth and increased investment uncertainty due to price volatility and hedging costs. Without a substantial boost in generation and grid capacity, Europe may struggle with energy intensive tasks like AI training and data centre operations. Current infrastructure investment reveals to be slow and suboptimal, both for renewables and grid development. Recognizing this, Europe has launched initiatives to accelerate progress, such as the European Green Deal, creating attractive opportunities for renewable energy projects.

Ramping up investment in grid infrastructure

Electricity grids are the backbone of today's electricity systems, providing critical infrastructure that rapidly delivers power to consumers. As Europe continues to progress in its clean energy transition, they are becoming even more important to ensure that new renewable capacity can be supported. However, they have often been an afterthought, with investment in grids remaining relatively flat at around €274 Bn per year. In an IEA report published in October 2023 it was found that at least 3000 GW of renewable power projects were waiting in grid connection queues, illustrating the need for grid infrastructure to keep up with the pace of society's electrification, digitalisation and decarbonization shifts, so as to not become a bottleneck for development. Furthermore, Europe's electricity grid is also one of the oldest in the world, with an average grid asset age of 40 years old.

For national goals to be reached, not only will aging infrastructure need to be replaced, but expansion will be necessary too, with the IEA predicting that 80 Mn kilometres of grids will need to be added or refurbished by 2040, the equivalent of existing global grid. Continued progress in the modernization and digitalisation of the grids is also critical so that electricity security and efficiency can be achieved. For these reasons, grid investment is predicted to increase substantially by 2030, as can be seen in Figure 14. This presents an opportunity for EDP, as they will be

Figure 15: Capture Rates forecasts; Source: EIFO



able to expand their electricity distribution and transmission networks, investing further in a low-risk business with solid fundamentals.

Threats:

Low capture rates in Spain and energy cannibalization:

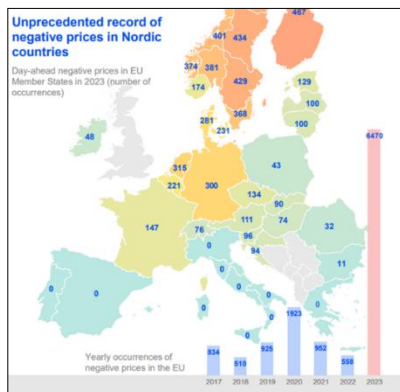
As renewable energy sources grow in national energy mixes, they face the challenge of energy cannibalization. In countries with significant renewable penetration, the captured price for these technologies is often lower than the average market price. This occurs because renewables produce the most power when electricity prices are at their lowest. This effect is especially pronounced for solar plants, as their output is concentrated in relatively fewer hours. When the sun shines, the resulting surge in solar power floods the grid, pushing down electricity prices, forcing solar plants to sell their energy at relatively low prices. When the sun sets and solar output decreases, market prices typically rise, but solar plants cannot take advantage of these higher prices. This dynamic poses a special risk for countries like Spain, where abundant sunshine often leads to solar output far exceeding daytime demand, leading to low capture rates. According to the Export and Investment Fund of Denmark (EIFO), Spain's solar capture rates are expected to average around 40% through the end of 2024 and then decline steadily over the coming years to around 17% by 2030 and 19% by 2034, as we adjusted our forecasts accordingly.

This trend could impact solar profitability and slow capacity growth. To address this issue policymakers must develop appropriate incentives for producers and support battery storage solutions.

Negative prices

In Europe, the rapid expansion of renewable energy has outpaced the grid's ability to deal with excess supply, leading to a record level of negative energy prices. From January to August 2024, the number of negative price hours was superior to the one in the 2019 to 2023 period. While beneficial to consumers, negative prices are harmful to producers, threatening the financial viability of renewable energy projects. This challenge highlights the price cannibalization effect of renewables, aggravated by government support schemes meant to incentivize renewable projects. This way, finding a way of balancing this new influx of renewable power output and exploring solution such as storage will be crucial to ensure the viability of the renewable transition. Still, one way developers can mitigate this exposure is through Power Purchase Agreements, a strategy employed by EDP, which had 90% of its generated electricity in 2024 either contracted or hedged.

Figure 16: Occurrences of negative prices in the EU; Source: ACER



Return of Trump to the White House:

The November 5th U.S. election delivered a challenging outcome for the renewable energy sector, with clean energy equities tanking across the globe, including EDP, which decreased 8.79% the next day. The election resulted in Donald Trump returning to the White House, alongside Republican control of both the Senate and the House of Representatives, putting many of the energy transition initiatives taken during the Biden administration at risk.

EDP’s subsidiary, EDPR, derived 49.4% of its EBITDA coming from North America in the first nine months of 2024, highlighting its significant exposure to the region and vulnerability to Trump’s policies.

Trump will surely pull the US out of the Paris Agreement and has signalled his intention to dismantle the 2022 Inflation Reduction Act (IRA), which fuelled a surge in clean energy development, driving clean investment to \$236 billion in the US in 2023. Interestingly, most of the funding is going to districts represented by Republican members of Congress, many of whom oppose full repeal. This may complicate Trump’s ambitions and a cap on tax credits seems more feasible than a complete rollback.

Trump is also likely to repeal EV tax incentives and has also picked oil executive Chris Wright to be secretary of energy. Wright defends the need for more fossil fuels and has stated that there is no climate crisis. This suggests he is likely to promote fossil fuel development and reverse many Biden-era initiatives.

Trump has also vowed to put an end to “horrible” offshore wind turbines, although it is still unclear if Trump will be able to deliver his promise. However, offshore projects could still face legal challenges that could delay their development, potentially reducing their appeal to investors. EDP currently has some exposure to US offshore wind market through its Ocean Winds (OW) joint venture. OW is developing three projects in the US with a combined expected capacity of 6.8 GW, all expected to begin delivering power within the next decade. With this, the return of Trump can increase the risk of delays for these projects.

Overall, Trump’s election impact remains uncertain and will greatly depend on internal dynamics within the Republican Party.

At the forefront of ESG management

EDP puts great emphasis on ESG management and has been consistently ranked among the top utilities companies in Europe for this metric. In 2023, they were recognized as the most sustainable electricity company in the world by S&P Global

Figure 17: USA Clean Investment by year (\$ Bn); Source: Clean Investment Monitor

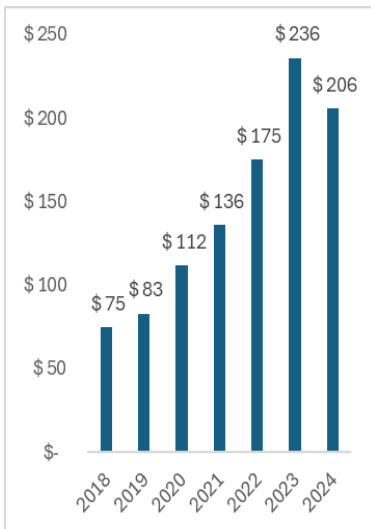


Figure 18: EDP’s offshore wind projects in US; Source: Company’s presentation

| COD | Project | Technology | Gross Capacity |
|---------------------------------|---------------------|--------------|----------------|
| Under dev. rights secured >2030 | SouthCoast Wind | Bottom-fixed | 2.4 |
| | KF Wind | Floating | 1.2 |
| | Horibando | Bottom-fixed | 1.1 |
| | Bluepoint | Bottom-fixed | 2.4 |
| | Golden State | Floating | 2.0 |
| | Coledonia | Bottom-fixed | 2.0 |
| | Arwen | Floating | 2.3 |
| | High Sea Wind North | Fixed | 1.3 |

Figure 19: EDP’s ESG accolades; Source: Company’s Business Plan

| Entity | Rating | Entity | Rating |
|---|---|---|---|
| Member of Dow Jones Sustainability Indices Power & Utilities Dec-22 | 90/100 #1 integrated electric utilities (Dec-22) | FTSE4Good | 4.5/5 Top 5% Sep-22 |
| ESG Industry Top Rated | 20/100 Medium risk Jan-23 | CDP A List 2022 | A list on climate change and on water security Dec-22 |
| MSCI ESG RATINGS AAA | AAA/AAA Top 12% Feb-23 | Moody’s ESG Solutions VE (ex. Vigeo) | 72/100 Top 3 in utilities May-22 |

CSA. They continue to be in the leading pack towards the decarbonization of the sector, aiming to be coal free by 2025 and all green by 2030, ending all thermal production in the Client Solutions and Energy Management segment. These targets are considerably more ambitious when compared to some of their European peers and reflect EDP’s distinctive “green” positioning, in line with stakeholders growing demands.

We believe that EDP is in a strong position to deal with the material physical and transition risks that can affect their business. Their continued shift away from thermal production reduces their exposure to carbon emissions-related policies, and EDP’s management did not quantify a single ESG-related risk as having the potential to affect the company by over €100 Mn. This is consistent with Sustainalytics giving them an 18.2 ESG Risk Rating, placing them in the low-risk category. In addition, EDP are well posed to actually take advantage of opportunities that present themselves due to the increased European efforts toward energy transition, such as incentive policies for renewable production, exploring new green energy sources and lowering their cost of debt via green or sustainability-linked financing.

Financial Forecast:

Renewables:

The Renewables division is EDP’s largest segment, contributing 56.4% to the Group’s EBITDA in the first nine months of 2024, with its significance expected to increase in the coming years, given EDP’s efforts to expand renewables’ capacity. This division covers energy generated through Hydro, Wind and Solar technologies. Given this, we valued the division by separately assessing the Hydro and the Wind & Solar segments.

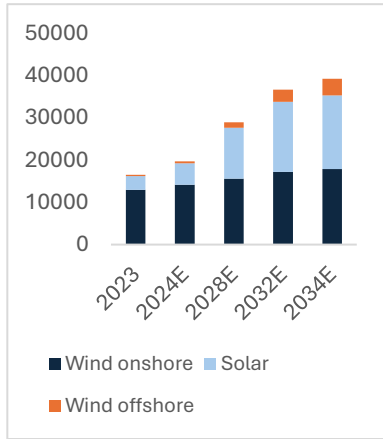
Wind & Solar:

The Wind & Solar segment has as its main drivers Installed Capacity, Load Factor, and Average Selling Price.

- **Installed Capacity**

To estimate future installed capacity, we followed EDP 2024-2026 strategic plan, as the plan has already been revised by the management team and is being implemented successfully. In fact, EDP is committed to deploy €12Bn from 2024 to 2026, averaging €4Bn per year. This investment is expected to result in 10GW of capacity added (around 3GW per year): 6GW of solar capacity, 1,7GW of wind

Figure 20: Renewables forecasted capacity per technology; Source: Analysts Forecasts



onshore, 0.7GW of wind inshore, 0.7GW of batteries, and 0.9GW of solar panels in houses. Following this plan, we estimated EDP to reach a capacity of 24.14 GW in 2026.

From 2026 onwards, we expect this capacity addition growth to slow down in each of EDP’s markets (North America, Europe, South America, APAC). Our forecasts extend until 2034, where EDP reaches a capacity of about 39.3 GW, 133.46% up from the current 16.8 GW.

North America:

EDP plans to expand solar capacity well above market growth levels until 2026. After 2026, we expect this growth to converge closer to market levels to 10% by 2030, further slowing down until 2034. On the other hand, wind capacity is expected to expand at 1% annually in the 2024-2026 period, well below market growth rates. We believe this growth is sustainable in the long term and anticipate it to remain constant through 2034.

Europe:

EDP aims to expand solar and offshore wind capacity well above market growth levels until 2026. Afterwards, growth will align with market levels of 8.4% and 24.13%, respectively, in 2030, decelerating further until 2034. For onshore wind, as the strategic plan expects its capacity to grow below the market, we expect this level of growth of 3.8% to persist until 2030, eventually starting to slow down.

South America:

In this region, solar capacity expansion is expected to outpace market growth until 2026, before converging with market rates of 13.81% by 2030 and slowing afterwards. As for wind onshore, as the strategic plan expects its capacity to growth below market growth at 7.18%, we expect this level of growth to continue until 2030 and decline afterwards.

APAC:

In APAC, the strategic plan anticipates capacity to grow at 1.97%. We consider this growth rate sustainable and predict it to remain stable throughout the forecasted period.

- **Load factor:**

Load factors depend not only on weather conditions (wind and solar plants will produce as much as solar and wind conditions allow them to produce) but also on technology efficiency. As mentioned before in the Industry Trends, from 2010 to 2023, load factors improved globally. Solar farms load factors improved from

13.80% to 16.20%, while wind onshore farms load factors improved from 27% to 36%, due to the contributors discussed above.

We expect load factors to keep following this trend, with both Solar and Wind onshore load factors increasing 0.18%, and 0.69% a year, respectively. In fact, as mentioned earlier, new wind turbines use larger blades and lower generators, being able to achieve higher load factors for wind farms. On the other side, between 2028 and 2034, type and tandem module technologies efficiencies are also expected to grow, leading to higher solar load factors.

Also, Europe's new wind offshore additions are expected to be able to achieve load factors of 48.50%, compared to a current average of 34%. We forecast wind offshore load factors to improve as the old fleet is replaced by more advanced and efficient turbines.

However, solar load factors are generally lower than wind load factors, putting downward pressure on overall load factors in the North America, South America and Europe regions as solar capacity, and consequently, solar electricity generation takes on a larger share of the renewables mix. Still, technological improvements more than compensate for this effect, with overall load factors expected to increase gradually over the period forecasted across all regions.

- **Average Selling Price:**

North America:

In the United States, EDP is assumed to sell all its electricity through PPAs, with prices adjusting annually for inflation and reductions in LCOE for both wind and solar technologies. The PPA price in 2024 was 56.58€/MWh for wind and 65.63€/MWh for solar, and both are expected to fall as LCOE decreases. In both Canada and Mexico, the ASP is expected to decrease slightly over the years, as the reduction in LCOE due to technological improvements is expected to outweigh the inflation effect.

Europe:

In Iberia, EDP is assumed to sell 90% of electricity generated through PPAs and 10% in the spot market. PPA prices in Spain were seen around 60€/MWh in 2025 and are expected to adjust to inflation and reductions in LCOE. The part that is sold on the spot market is exposed to the baseload price, which was estimated through future markets. The cannibalization effect is expected to lead to a decrease in the Capture Price from the baseload, with solar energy being more affected than wind. As a result, the ASP of solar is forecasted to decrease along the years, while wind ASP remains relatively constant. In the Rest of Europe, ASP

is expected to decrease slightly over the years as the decrease in LCOE outweighs the effect of inflation.

South America:

In Brazil, EDP is assumed to sell 90% of its electricity through PPAs as well, with the remaining 10% being sold on the spot market. PPA prices in Brazil were 179€/MWh in 2024 and are forecasted to adjust to inflation and reductions in LCOE. The portion of electricity sold on the spot market is exposed to the PLD, which is assumed to remain constant. The cannibalization effect in Brazil is expected to not be as pronounced as in Europe, as Capture Prices decrease slightly over the forecasted period. Wind ASP is expected to increase as inflation outpaces LCOE reductions, while solar ASP is projected to decrease, driven by the opposite effect. However, when converted to euros, both wind and solar ASPs are expected to decrease as the BRL is expected to weaken according to FX markets. In Chile, EDP only sells wind energy, and its price is expected to increase over the years as inflation cancels out the decrease in wind LCOE.

APAC:

In the APAC region, the ASP is assumed to remain constant the forecasted period. In fact, EDP operates in APAC mostly through long-term PPAs. This way, ASP is assumed to not vary with spot prices. Additionally, since renewable technologies in APAC do not significantly contribute to the energy mix, we do not expect renewables technological improvements to influence ASP, as the ASP would be set by fossil fuels. EDP's installed capacity in the region is also not expected to grow substantially, with only a few projects on the pipeline. This way, the ASP will continue to be heavily influenced by previously agreed-upon PPAs, being assumed to remain constant over the years.

Hydro:

Like Wind & Solar, Hydro also presents Installed Capacity, Load Factor, and Average Selling Price as key revenue drivers.

- **Installed Capacity**

EDP's hydroelectric installed capacity has remained stagnant since 2020. With no disclosed plans to expand or reduce hydro capacity, and a clear strategic focus on Wind & Solar, we anticipate no change in hydro capacity throughout the forecasted period, staying at 6.9 GW.

Besides, hydroelectric potential in Portugal and Spain is almost fully exploited. Aligned with the fact hydro plants require a long permitting process, this further sustains our view that hydro capacity will remain unchanged.

Figure 21: Hydro division drivers; Source: Analysts estimates

| Hydro | | |
|--------------------|------|-------|
| Installed Capacity | 2023 | 2034E |
| Iberia | 5520 | 5520 |
| Brazil | 1953 | 1953 |

| Average Selling Pri | 2023 | 2034E |
|---------------------|-------|-------|
| Iberia | 98,0 | 54,3 |
| Brazil | 214,0 | 291,9 |

| Load Factor | 2023 | 2034E |
|-------------|------|-------|
| Iberia | 28% | 22% |
| Brazil | 35% | 37% |

▪ **Load factor:**

Hydro's load factor is mainly dependent on weather conditions such as rainfall. As such, we assumed that the average from the 2018-2023 period would provide a reasonable estimate for the remaining years, both for Iberia and Brazil, as this timeframe is long enough to average out weather-related fluctuations. Additionally, we do not expect technology improvements to significantly impact load factors throughout the forecasted period.

▪ **Average Selling Price:**

In Iberia, the average selling price is closely linked to Pool Baseload Prices in Spain. As such, it is forecasted based on future Power Spain Base Load contract prices from OMIP.

In Brazil, almost all EDP's hydro generation is sold under long-term PPA contracts. These contracts are presumed to be indexed to inflation, causing the hydro average selling price in Brazil to vary in line with inflation over the forecasted period.

Gains on disposals:

Gains on disposals until 2026 are forecasted according to EDP's guidance, which estimates 300 million euros a year in gains over this period. After this, these gains are expected to peak in 2027, before starting a downward trend as EDP reduces CAPEX and its yearly capacity additions, slowing down Asset Rotation activity, selling less MW per year.

Networks

Networks is EDP's second largest segment in terms of EBITDA contribution, providing 30% in 2023. Its EBITDA has remained mostly stable, as it is a highly regulated business, notably largely increasing in 2021 due to the acquisition of Viesgo, a Spanish electricity distribution company. EDP operates distribution lines in Portugal, Spain and Brazil, as well as transmission lines in the latter. To achieve as much granularity as possible, we decided to value Networks Iberia and Networks Brazil separately, as we believe that these markets have significant differences, especially in terms of the macro-economic context.

Due to the high capital intensity of the industry, electricity distribution naturally tends to create monopolies, as there are high barriers to entry for potential disruptors. For that reason, revenue in this segment is based on a regulated asset base model, a form of *ex-ante* price control, in which EDP works as the operator for publicly-owned electricity lines, with the return to investors being based on the value of RAB (the value of the investment put in) and WACC, which is set by the

regulator at the beginning of the regulatory period. This business model ensures that Networks remain a low-risk part of EDP’s portfolio, which returns on investment ensured by regulators and with EDP being able to generate a larger EBITDA based on the cost savings they can achieve. Therefore, this segment’s main drivers are the Regulated Asset Base (RAB), the Rate of Return (RoR) on RAB and cost savings.

Networks Iberia

| RAB (€ Mn) | 2023 | 2024E | 2025E | 2026E | 2027E | 2028E | 2029E | 2030E | 2031E | 2032E | 2033E | 2034E |
|------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Portugal | 2939 | 2968 | 3002 | 3036 | 3069 | 3102 | 3136 | 3170 | 3205 | 3240 | 3275 | 3311 |
| Spain | 1867 | 1894 | 1937 | 1980 | 2019 | 2039 | 2048 | 2058 | 2068 | 2077 | 2087 | 2097 |

Figure 22: Networks Iberia RAB; Source: Analysts Estimates

▪ Distribution in Portugal

EDP is responsible for 99% of all electricity distribution in Portugal, holding a natural monopoly under the regulated model. We do not foresee any changes to the company’s standing in the market, with the concessions for high and medium voltage electricity distribution having been given to EDP until 2044. The concessions for low voltage, however, will be auctioned in 2025, having mostly expired in 2022. At this moment, we expect that EDP will renew these concessions, retaining their hold on the country’s distribution as a whole. Nonetheless, should they decide not to renew, they will be compensated for their investment for as much as €1,3 billion. Based on their market position, we expect RAB in Portugal will remain relatively stable, growing from €2939M in 2023 to €3036M in 2026, according to their business plan, and growing at a little over 1% a year following that. This growth is due to the expansion of distribution lines to facilitate the energy transition in the country.

As for the rate of return in Portugal, it decreased year-on-year from 2018 to 2021, from 5,43% to 4,76%, before going up again in 2022 at the beginning of the new regulatory period. In Portugal, the RoR has the particularity of being indexed with the 10y Portuguese Government Bond, which currently has a yield of around 2,5%. Based on market expectations, we expect this yield to fall to around 2,42% in 2025, leading to an RoR of 5,34%, which will remain stable going forward, as we do not expect major changes in the next regulatory period, starting in 2026.

As for the country’s gross profit and EBITDA, we expect it to stay largely stable, given the modest growth in RAB, a constant rate of return and the cost savings achieved, which we have forecasted as 50% of the previous years’ average, as we

do not expect that EDP will be able to sustain such high levels of cost savings in the future, especially after adjustments regarding OPEX in the next regulatory period.

▪ **Distribution in Spain**

In recent years, EDP’s electricity distribution in Spain was mostly marked by the acquisition of Viesgo at the end of 2020, causing the company’s EBITDA in the country to more than double the following year, from roughly €166M to €369M. Since then, the business has remained quite stable. RAB in Spain will increase from €1867M in 2023 to €1980M in 2026, following EDP’s 24-26 Business Plan. After this point, we expect to see a decrease in the growth rate of RAB in the country, eventually growing at about 0,47% a year. This is because we do not consider the trajectory of RAB until 2026 to be sustainable, given that most if not all of CAPEX being invested in Spain is predicted to go towards maintenance, with the amount invested for this purpose naturally having increased significantly since Viesgo’s acquisition.

Regarding the rate of return in Spain, it will remain at 5,58% until the next regulatory period in 2026, at which point, based on market expectations, the regulatory environment is predicted to improve for electricity distribution with the RoR increasing up to 6,5%.

Thanks especially to the expected improvements in the rate of return in the regulatory period starting in 2026, Spain’s EBITDA will grow more significantly than in Portugal, despite a marginally smaller growth rate of RAB in the long-term. Cost savings follow the same rationale as in Portugal.

Networks Brazil

| RAB (€ Mn) | 2023 | 2024E | 2025E | 2026E | 2027E | 2028E | 2029E | 2030E | 2031E | 2032E | 2033E | 2034E |
|---------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Brazil Distribution | 1470 | 1312 | 1448 | 1584 | 1631 | 1677 | 1719 | 1759 | 1799 | 1840 | 1883 | 1926 |
| Brazil Transmission | 1352 | 817 | 908 | 1000 | 958 | 938 | 938 | 947 | 957 | 966 | 976 | 986 |

Figure 23: Networks Brazil RAB; Source: Analysts Estimates

▪ **Distribution in Brazil**

Whilst electricity distribution and transmission in Brazil still follow a RAB model, there are some changes. Namely, electricity demand has an effect on the business, since if energy contracted is below 105% of the actual demand, the

companies must cover these costs themselves, by charging tariffs on customers. That being said, we do not believe that EDP will encounter any problems with this in the following years, since the company has excelled in service quality and has captive consumers.

When it comes to networks, Brazil has been the fastest growing geography in recent years. In distribution, despite the adverse effects of the devaluing of BRL, RAB has increased from €1090M to €1470M from 2018 to 2023. EDP's 24-26 Business Plan conveys a plan to invest significantly in Brazil's distribution lines, with RAB reaching €1584M in 2026. After this point, we expect this significant growth to continue, but trend towards the growth of the country's GDP, accompanying the energy transition in Brazil, as this is a more realistic long-term growth rate.

In Brazil we assumed a constant RoR of around 7,29% in our forecasts, with the country's regulatory environment being very attractive for network investment. RoR was calculated as the weighted average between the rate of return in São Paulo and Espírito Santo, based on each of their contribution towards the company's RAB.

Average computed historical cost savings in Brazil have been extremely high in the past few years and we do expect that this trend is likely to continue. Therefore, we expect that these values will trend towards similar levels to those seen in Iberia, which, while still high, are more reasonable, especially as regulators adjust going forward. Furthermore, we expect that the depreciation rate of the country's assets, which is significantly smaller than that seen in Iberia, will moderately increase in the future. Nevertheless, driven by significant growth in RAB and a favorable regulatory environment, Brazil's distribution EBITDA is forecasted to grow quite substantially in coming years.

▪ **Transmission in Brazil**

Similarly to distribution in Brazil, EDP has been investing heavily in the transmission business, acquiring several new transmission line concessions in recent years. From 0 investment in 2018, EDP currently had a transmission RAB of €1352M in 2023. In February 2024, EDP sold a transmission line of 743km for €482M, negatively affecting RAB. However, EDP's business plan foresees significant investment in this part of the business, with RAB recovering to €1000M in 2026, implying a CAGR of -4,21% between 2022 and 2026. We expect RAB to continue to follow this downward trend, as EDP manages its exposure to Brazil for forex purposes, but based on the expected investment and the attractiveness of

the regulatory environment, we expect this trend to revert, with RAB eventually settling at 1% growth in the long-run.

RoR was taken as a constant 7,56% and cost savings and depreciation rate are expected to follow a similar trend as in Brazil's distribution business.

Client Solutions and Energy Management

EDP's final core sector is Client Solutions and Energy Management. CSEM has suffered great changes in the last few years due to the decrease in non-renewable energy production, especially coal. This segment can be divided into supply and thermal generation.

Supply:

EDP's supply business operates in Portugal, Spain and Brazil, selling both electricity and natural gas (except in Brazil, where they only supply electricity) in the liberalised market, as well as in the regulated market in Portugal. For simplicity, we treated liberalised and regulated energy sold as sold at the same price. We considered its main drivers to be the volume of electricity and gas sold and the EBITDA/GWh ratio.

▪ Volume of electricity sold

In Portugal, the energy sector used to exist under a regulated market with a monopoly by EDP Serviço Universal. However, since 2006, Portugal opened the market to competition and today over 95% of total consumption comes from the liberalised market. As such, EDP holds the position of the incumbent in this market, and their market share has been falling year-on-year, with the company holding around 69% of all liberalised electricity market clients as of 2023, while still maintaining over 95% of all clients in the regulated market. The latter is expected to end in 2025, due to the imminent mandatory transition to the liberalised market in Portugal. We expect EDP will be able to keep its market share in the regulated market for the next 2 years, whilst in the liberalised market we predict that competition will continue to exert downward pressure on EDP Comercial's market share, until it stabilizes at around 60%. We expect to see this type of stabilization due to the high level of confidence and loyalty from consumers, consumers' resistance to change and the concentration of incumbent market shares in other mature liberalised energy markets. As for the natural gas clients, we believe they will follow a similar trajectory to the electricity clients, adjusted for EDP's smaller current market share in that market.

In Spain, EDP has a much smaller market share in the liberalised market (and not present in the regulated market at all), especially after the disposal of the B2C portfolio in 2020, resulting in the company's market share going from over 6% to around 0,11% of clients. The number of clients in the country has nonetheless still seen a slight decline over the past few years, and we expect it to follow this trend, with the market share decreasing by another 0,01% before stabilizing. Despite the stable market share, we expect the number of electricity clients in Spain to actually marginally increase, as the Spanish market continues to follow the course towards further liberalisation, increasing the pool of clients to which the company has access to. Once again, we assumed the gas clients would follow a similar trajectory.

The volume of electricity sold is the product between the number of supply clients and their average electricity/natural gas consumption. We expect that the average of electricity consumed will grow proportionally to the electricity consumption in their respective country, with it growing at a CAGR of 2,12% between 2024-2030 in Portugal, 1,60% in Spain and 3,40% in Brazil. In all 3 countries in which the supply business operates, electricity consumption is expected to increase going forward due to the continued rise in digitalization and decarbonisation projects, despite these effects being somewhat offset by improvements in energy efficiency. In Portugal in particular, some expect its energy consumption to increase drastically, almost reaching 90TWh by 2030. However, we used a more conservative estimation, given that this increase mostly reflects industrial electricity consumption (and a large portion of EDP's clients are residential) and the uncertainty behind the feasibility of some of the projects that would boost this consumption, as was seen by the recent dismissal of the Aurora project by GALP. Demand for natural gas, on the other hand, is expected to decrease at a CAGR of 2,54% in Europe until 2030. Since the increase in a country's electricity consumption already takes into account the effects of population growth, the total number of clients in the electricity markets were considered constant, so as to not double count this effect.

- **EBITDA/GWh:**

To estimate the revenues from the supply business, we used EBITDA/GWh as the main driver. We expect that inflation will cause this caption to increase over time, with 2022 being used as the reference year, as this is the last year we had access to separate supply and thermal generation EBITDAs. In the case of Iberia, inflation was the weighted average of Portugal and Spain's inflations based on their respective contribution to volume sold. EBITDA/GWh therefore was forecasted to

grow from €4870/GWh in 2024 to €5940/GWh in 2034 in Iberia, whereas in Brazil it grew from BRL 6060 in 2024 to BRL 8150 in 2034.

Thermal Generation and Energy Management:

After the sale of the Pecém coal power plant in Brazil in 2023, in line with EDP's strategy to somewhat reduce their exposure to Brazil, EDP's thermal generation is now exclusively conducted in Iberia, where this is a liberalised activity. As of 2024, this segment still includes the generation of Coal, CCGT and Nuclear (all generation considered as “Others” by EDP, including nuclear and co-generation was treated as nuclear, for simplicity and given it is almost negligible). The main drivers for Thermal Generation are the output in GWh, the estimated spreads from each technology and the OPEX.

▪ Output (GWH)

The energy output was calculated based on the installed capacity of each technology and its respective load factor. Starting with the nuclear generation, we do not foresee any changes in the already quite small installed capacity of 17MW and we expect that the load factor of 25% seen thus far in 2024 will remain constant going forward, leading to an annual output of 37 GWh.

Looking at Coal, EDP has nearly completed its transition to being coal-free in 2025, with only 916MW of installed capacity left in Spain. Additionally, the load factor for coal generation, which was on average 40% between 2018 and 2022, has been at 1% over the first 9 months of 2024. Therefore, we forecast a measly generation of 106 GWh (compared to 4152 GWh in 2022) in 2024 and expect EDP to complete the disposal of the remaining coal installed capacity in 2025, with no more energy being produced from this source going forward.

As for CCGT, EDP's goal is to stop the production of CCGT by 2030, 5 years ahead of the European target. For this reason, we forecasted a gradual decline in CCGT installed capacity until it reaches 0 MW in 2030. As for its load factor, CCGT has been operating at a 7% load factor in first 9 months of 2024, a significant drop-off from previous years. We expect this value to recover somewhat in 2025 to an average of the previous four years and remain stable going forward.

▪ Technology Spreads and OPEX

We assumed as the final selling price of thermal generation the baseload energy price in Spain, as this is the value EDP has used in the past to calculate its spreads, and thermal generation is sold on the liberalised market. The estimation of the baseload price, as stated previously was calculated using future Power Spain Base

Load contract prices from OMIP. It can observe that the baseload price is higher in 2024 and 2025, at 64€ and 69,95€ per MWh, respectively, progressively decreasing from there mainly due to renewable energies (with lower marginal costs) being the price-setting technology more often.

The marginal cost of each technology’s production was estimated based on the sum between fuel costs and its emission costs (except for nuclear, which does not incur in any emission costs). Fuel costs were calculated based on estimates given by the *Plan Nacional Integrado de Energía y Clima* (PNIEC 2030). Fuel costs for nuclear are expected to stay constant, whereas coal and CCGT fuel costs are expected to grow at around 1,8% and 3,5% per year, respectively. As for the emission costs, those are based on the Co2 licenses’ prices and the average emissions of each technology (once again following PNIEC estimates), with Coal having higher emission costs compared to CCGT. Based on the difference between these variable costs and the baseload prices, the quark, clean dark and clean spark spreads were calculated.

Finally, the operating expenses from each technology were estimated as a variable cost based on MWh produced. For CCGT and Coal, we followed ERSE’s estimation of 0,2€/MWh generated, and for nuclear a much higher estimation was needed, with the expected OPEX being 20€/MWh.

Figure 24: SOTP valuation; Source: Analysts Forecasts

| SOTP | Thousands |
|--|-----------------|
| Renewables | 26234863 |
| Networks Iberia | 10153895 |
| Networks Brazil | 3380938 |
| CS&EM | 3304901 |
| Intersegments | -561850 |
| Core Business | 42512747 |
| Investment in Joint Ventures and Assoc | 1703802 |
| Net Non-operating assets | 1727116 |
| Total EV | 45943665 |
| Net Financial Debt | 23846367 |
| Institutional partnerships liabilities | 2233163 |
| Minorities | 3249667 |
| Equity Value | 16614467 |
| Shares | 4160000 |
| Diluted Shares | 4260000 |
| Price Target | 3,30 |
| Current Price | 3,17 |
| Potential Upside | 23,03% |

Valuation:

To value EDP we used a SOTP valuation approach, segmenting the company into three divisions: Renewables, Networks, and Clients Solutions & Energy Management. This segmentation reflects the different risk profiles and growth prospects across the divisions. With this, we utilized the Discount Cash Flow (DCF) method to value core operating items, while to value non-core elements we used the book value method.

To value each division, we forecasted EDP’s financial statements until 2034, assuming a perpetual growth rate after this period. The future cash flows for Renewables, Networks Iberia, Networks Brazil and Clients Solutions & Energy Management divisions were discounted at a WACC of 5.24%, 4.45%, 5.80%, and 4.82%, respectively. Perpetuity growth rates were based on inflation rates and assumed to be 2%, 2%, 3%, and 2% for each division respectively.

After conducting our analysis, we reached an Enterprise Value of 45.94 billion euros. To reach the Equity Value, we subtracted to the company’s Enterprise Value its Net Financial Debt, its Institutional Partnerships Liabilities, and its Minorities,

reaching a value of 16.61 billion euros. Dividing the Equity Value by the number of diluted shares outstanding, our analysis predicts a share price of 3.90€, meaning an upside potential of 23.03%.

Renewables:

WACC calculation:

To compute the Weighted Average Cost of Capital for the Renewables division, it was necessary to determine the segment’s target D/E ratio, as well as the cost of equity and cost of debt.

The current target D/E ratio of 53.54% was assumed, as we don’t predict significant changes in EDP’s capital structure in the foreseeable future.

To estimate the cost of debt, we used the outstanding bond with a maturity as close as possible to our forecast duration as the basis base our analysis. This bond currently has a YTM of 2.825% and matures in June of 2028, with a remaining maturity of 3.58 years at the time of valuation. EDP currently as a BBB credit rating, which gives it a 4-year annualized probability of default of 0.23% and a recovery rate of 52%. With this data, and assuming a tax rate of 16%, we were able to reach an after-tax cost of debt of 2.279%.

To estimate the cost of equity, we used CAPM. For the risk-free rate, we used the current yield of the 10-year German bund at 2.145%. The Market Risk Premium was assumed to be 5.8%, after observing the average MRP from 2011 to 2023 in Germany ranged between 5.3% and 5.8%. To obtain the industry unlevered beta, we selected a set of six comparable peers, extracting their raw betas from Yahoo Finance. Each raw beta was unlevered, and the average was computed to reach the industry unlevered beta. We then re-levered this beta using the Renewables division target D/E ratio of 53.54%, resulting in a re-levered beta of 0.81 for the segment. Using the CAPM formula, we calculated a levered cost of equity of 6.826% for the Renewables segment.

With all necessary variables accounted for we reached a WACC of 5.24%.

DCF Renewables:

We expect NOPLAT to increase steadily from 2025 to 2028 at a CAGR of 7.95%, driven mainly by revenues and gains from disposals. However, beyond this point, it is forecasted to decline as EDP slows down its Asset Rotation activity. Also, despite increasing revenues, rising D&A expenses more than offset this growth, leading to a downward trend in NOPLAT through 2034, decreasing 28.55% from 2028 to 2034.

Figure 25: WACC Renewables estimation;
Source: Analysts Forecasts

| WACC Renewables | |
|-------------------------------------|--------------|
| Risk Free Rate | 2,1% |
| Re-Levered Beta | 0,81 |
| Market Risk Premium | 5,8% |
| Levered cost of equity | 6,8% |
| Probability of Default (Annualized) | 0,23% |
| Loss Given Default | 0,48 |
| YTM | 2,83% |
| Cost of Debt | 2,71% |
| Tax Rate | 16,0% |
| After-tax cost of debt | 2,3% |
| Target D/E | 54% |
| WACC | 5,24% |

Still, Operating Free Cash Flow is expected to follow an upward trend as the company begins to ease the substantial CAPEX investment starting in 2028.

Using the computed WACC and assuming a terminal growth rate of 2%, we estimate this division to have an Enterprise Value of 26.23 billion euros.

Networks:

DCF Networks Iberia:

In Iberia, we expect NOPLAT to increase at a CAGR of 2.95% until 2026, driven by significant growth in the regulated asset base of the region and consistent cost savings. After this, RAB growth slows down, especially in Spain as we expect that most of CAPEX invested in the country will go towards maintenance. For this reason, from 2027 to 2030, NOPLAT CAGR will be at 1.31%.

Operating cash flow will be greatly affected by EDP's investment plan, as we predict CAPEX to increase intangible assets, offsetting most of the growth in gross cash flow. Nonetheless, we expect consistent growth in the operating free cash flow over time. Based on the computed WACC of 4.45%, we estimate Networks Iberia to have an Enterprise Value of €10.15 Bn.

DCF Networks Brazil:

Despite the normalization of cost savings achieved in Brazil over time, we still expect that the rapid growth in the distribution line, coupled with a profitable regulatory environment, will see NOPLAT rise steadily over the forecasted period at a CAGR of 1.8%. Furthermore, the reversal of the trend of a decrease in transmission assets will help sustain growth in the long-term.

Operating cash flow is expected to be negative in 2025 and 2026, as we expect a rapid increase in fixed assets to compensate for the asset rotation deal of a transmission line in February 2024. After this, however, we do not foresee any more sudden in the asset base, allowing for steady growth from 2029 until 2034. Based on the computed WACC of 5.80% and an inflation appropriate 3% terminal growth rate, we estimate Networks Brazil to have an Enterprise Value of €2.78 Bn.

Client Solutions and Energy Management:

DCF Client Solutions and Energy Management:

Due to the disposal of all coal-producing assets in 2025 and the gradual decline in CCGT installed capacity, the CSEM segment will go through significant changes over the forecast period. NOPLAT will increase as substantially as the Supply business takes a greater role in the overall portfolio, with large reductions in D&A due to the loss in installed capacity.

The segment’s free cash flows will also benefit from the disposal of CCGT generation assets, leading to a large dip in UFCF in 2031, from €806 Mn to €29 Mn. after the shift to all renewable energy is completed. Beyond this point, however, we expect to see free cash flows continue to rise as the supply business stabilizes its market share and benefits from increase consumer demand for energy. Based on the computed WACC of 5.80%, we estimate the Client Solutions and Energy Management segment to have an Enterprise Value of €3.38 Bn.

Relative valuation:

After selecting peers based on geographical exposure and business model, we identified a set of seven comparable companies to perform EDP’s relative valuation. For this analysis, we utilized multiples such as EV/EBITDA, EV/EBIT, EV/Installed Capacity, and P/B. The P/E multiple was excluded, as differences in capital structures between peers make it unsuitable for meaningful comparisons. Also, to account for possible outliers which can bias our analysis, our industry benchmarks are based on the median values of these multiples.

Comparing EDP’s multiples to the industry benchmarks reveals that EDP is consistently trades below the median, despite having the second-best margins and the highest expected growth for 2025 among its peers. However, EDP presents a relatively weaker ROIC and Revenues/PPE, suggesting it is less efficient than its peers in generating revenue from its assets.

The combination of a lower ROIC with a relatively high expected growth seems to weigh on EDP’s multiples, as it might lead to value destruction, which is unattractive to investors.

By calculating the median equity value implied by the market-implied multiples, we reach an equity value of 14.49 billion euros, equivalent to a share price of 3.40€. This suggests a potential upside of 7.3%.

Sensitivity Analysis:

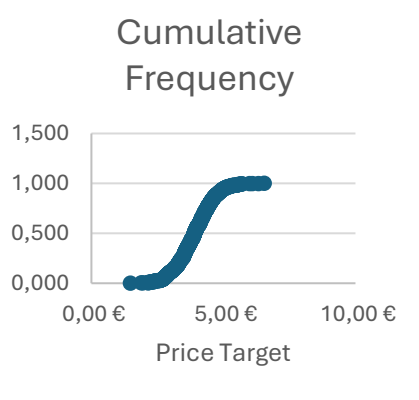
Formula for calculating number of runs

$$N = \left(\frac{z_{\alpha/2} \hat{\sigma}}{\epsilon} \right)^2$$

Since there are several variables included into our model that are not certain, we performed a sensitivity analysis on our price target using Monte Carlo simulations. A Monte Carlo simulation is a model which takes repeated random samples of model input variables over many simulation runs to better understand how the system will operate when these variables change.

We chose a total of 15 variables to be simulated in the runs, 5 from each segment, based on 2 criteria: that they directly affect key drivers of their respective segment

**Figure 26: Price Target
Cumulative Frequency;
Source: Analysts Estimates**



and that their estimations holds a degree of uncertainty. These variables were: the average annual levelized cost of energy decline for new wind onshore, offshore and solar projects; the yearly increase in load factors for wind onshore and solar; The rate of return on the regulated asset base after the new regulatory period in Portugal, Brazil Distribution and Brazil Transmission; Brazil Distribution and Transmission’s long-run RAB growth rate; the CAGR of electricity demand in Portugal, Spain and Brazil; EDP’s final market share in the liberalised market in Portugal and Spain. We defined probability distribution functions for all these variables, assigning them a mean and a standard deviation.

After this, we calculated the number of simulations we would need to run. We chose a confidence interval of 95% and a level of precision of €0.05. A standard deviation of the price target (~0.73€) was estimated by doing a pilot simulation of 50 runs. Based on these calculations, we simulated 820 runs.

The Monte Carlo simulations yielded an expected value and median value of 3.90€, consistent with the target price computed using the DCF model. Given the high precision level of €0.05, this result proves supportive of our investment thesis, as even with a negative deviation of €0.05 which could arise from variation in the input variables, buying the stock would still provide an upside of 21%. Whilst it is important to note that 15.49% of all runs resulted in a price target below the current market price of the stock, this is still not enough to be of great concern of any potential investor.

Appendix

Financial Statements

| Consolidated Cash Flow Map | | | | | | | | | | | | | | | | | |
|--|-----------------|-----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|
| Total | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
| EBIT | 1200590 | 1519657 | 1672688 | 1467740 | 1938654 | 2310783 | 2526856 | 2101764 | 2553178 | 2578964 | 2575452 | 2569414 | 2450757 | 2385223 | 2354038 | 2351981 | 2379526 |
| (-) Taxes | 179269 | 350416 | 353214 | 281230 | 549730 | 594463 | 616540 | 508359 | 643056 | 636754 | 633460 | 632335 | 601826 | 587715 | 584474 | 587924 | 586223 |
| NOPLAT | 1021281 | 1169241 | 1319474 | 1186510 | 1388924 | 1716320 | 1910316 | 1593405 | 1910122 | 1942209 | 1941992 | 1937079 | 1848931 | 1797509 | 1769564 | 1764057 | 1781302 |
| (+) D&A and Provisions | 1732602 | 1867149 | 1743924 | 1792265 | 1993547 | 2221857 | 1627229 | 1906317 | 2003127 | 2302112 | 2504451 | 2934114 | 2581407 | 2611576 | 2628163 | 2636437 | 2642510 |
| Gross Cash Flow | 2753883 | 3036390 | 3063399 | 2978776 | 3382471 | 3938176 | 3537545 | 3499722 | 3913249 | 4244322 | 4446443 | 4471193 | 4430338 | 4409085 | 4397728 | 4400493 | 4423812 |
| (-) Change in NWC | | -302585 | 574702 | 451410 | -2473827 | 1061706 | 796788 | -763158 | -77957 | -68102 | -62889 | -53843 | -55283 | -24862 | -17022 | -14612 | -14391 |
| (-) Change in fixed assets (Net CAPEX + Goodwill) | | -1896215 | 3347265 | 2252543 | 6416826 | 3815920 | 4232595 | 3112723 | 4036689 | 4400636 | 4643539 | 4362240 | 3867074 | 3940026 | 3352038 | 2982254 | 2832898 |
| (-) Change in Net Other Operating Assets | | 4201707 | -3107486 | 883802 | 1518334 | 328027 | -1939699 | -324479 | -34115 | -14899 | -47321 | -2350 | -24099 | 1051 | -19369 | -34685 | -42143 |
| Operating Free Cash Flow | 1033483 | 2248917 | -608980 | -2078962 | -1267477 | 447821 | 1474637 | -11367 | -73314 | -86896 | 165146 | 642646 | 492870 | 1082081 | 1467537 | 1647449 | |
| | | | | | | | | | | | | | | | | | |
| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
| Non-Operating Result | 229374 | 177104 | 305992 | 261485 | 412001 | 216025 | 291864 | 294818 | 324794 | 415685 | 454796 | 478854 | 492434 | 481150 | 462847 | 451974 | 450616 |
| (-) Change in Other Non Operating Assets and Liabilities - net | 143670 | -186716 | 408373 | 261924 | -49676 | 111965 | 111965 | 99792 | 62558 | -59662 | -29734 | -55570 | 194903 | 74607 | -29926 | -79661 | -84184 |
| Non-Operating Free Cash Flow | 31234 | 472708 | -147888 | 150077 | 265601 | 179699 | 195026 | 262236 | 475346 | 484530 | 532425 | 297532 | 406543 | 492773 | 531635 | 534800 | |
| Total Cash Flow Available to Investors | 1064717 | 2721625 | -756868 | -1928785 | -1001876 | 627520 | 1669663 | 250869 | 402033 | 397643 | 697570 | 940177 | 899412 | 1574855 | 1999172 | 2182248 | |
| (-) Financial Result | -260127 | -344184 | -330533 | -235278 | -477084 | -478794 | -508358 | -378969 | -210088 | -139155 | -34379 | 25032 | 125370 | 167144 | 199468 | 260159 | 342767 |
| (-) Change in Net Debt and Other Claims | 552299 | 552299 | -1535122 | 1298274 | 3872667 | 112025 | 947820 | -339864 | 1234861 | 1134928 | 1125053 | 813946 | 488496 | 474299 | -242239 | -698332 | -902964 |
| Debt Financing Cash Flow | 208115 | -1865655 | 1062996 | 3395583 | -366769 | 439462 | -718833 | 1024773 | 995773 | 1090675 | 838977 | 613866 | 641443 | -42771 | -439173 | -560197 | |
| (-) Comprehensive Income | 990528 | 1002161 | 1294933 | 1212717 | 1323841 | 1453550 | 1693622 | 1509254 | 2024828 | 2218739 | 2362409 | 2438965 | 2466735 | 2445802 | 2431879 | 2476189 | 2574685 |
| (-) Change in Equity | -270671 | -270671 | 438963 | 906589 | -142957 | 2822195 | 626640 | 558424 | 749186 | 820933 | 874092 | 902417 | 912692 | 904947 | 899795 | 916190 | 952633 |
| Equity Financing Cash Flow | -1272833 | -859970 | -306128 | -1466798 | 1368645 | -1066982 | -950830 | -1275642 | -1397806 | -1488318 | -1536548 | -1540443 | -1540855 | -1532084 | -1559999 | -1622052 | |
| Financing Cash Flow | -1064717 | -2721625 | 756868 | 1928785 | 1001876 | -627520 | -1669663 | -250869 | -402033 | -397643 | -697570 | -940177 | -899412 | -1574855 | -1999172 | -2182248 | |

| EDP Group - Balance Sheet | | | | | | | | | | | | | | | | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Core Business | | | | | | | | | | | | | | | | | |
| Thousand euros | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
| Assets | | | | | | | | | | | | | | | | | |
| Property, plant and equipment | 22707511 | 19678222 | 20390294 | 21092041 | 24218807 | 26078762 | 28328050 | 28647292 | 29898561 | 31471918 | 32903481 | 34043481 | 34638304 | 35287015 | 35384745 | 35135127 | 34740151 |
| Right-of-use assets | 0 | 829503 | 1030193 | 1007029 | 1320270 | 1225430 | 1386419 | 1411848 | 1481638 | 1557993 | 1630847 | 1698851 | 1722262 | 1754310 | 1794847 | 1747716 | 1728853 |
| Intangible assets | 4736530 | 4223823 | 4988235 | 4757943 | 4984002 | 4824773 | 5084927 | 5761947 | 6250151 | 6712518 | 7220162 | 7789793 | 8300972 | 8862372 | 9409782 | 9948371 | 10482463 |
| Goodwill | 2251461 | 2119862 | 2335964 | 2379386 | 3469228 | 3378863 | 3507262 | 3708812 | 3894309 | 4042061 | 4192993 | 4332039 | 4481152 | 4609493 | 4688227 | 4745072 | 4796344 |
| Debtors and other assets from commercial activities (Non-Current) | 2522640 | 3424220 | 2747012 | 2665506 | 3772126 | 3915942 | 3431483 | 4669018 | 3618986 | 3585552 | 3489139 | 3495220 | 3363314 | 3466497 | 3571479 | 3622187 | 3789104 |
| Non-Current tax assets | 53728 | 389037 | 251770 | 173846 | 109902 | 122749 | 211788 | 283947 | 2209564 | 209101 | 205793 | 204209 | 191831 | 196574 | 207517 | 216004 | 225045 |
| Deferred tax assets | 1152195 | 1084046 | 1206603 | 1509092 | 1784292 | 1409332 | 1368366 | 1498356 | 1460410 | 1473823 | 1496618 | 1526592 | 1527871 | 1562272 | 1594149 | 1628075 | 1658037 |
| Current tax assets | 354057 | 415735 | 414302 | 551842 | 814298 | 830168 | 615108 | 716588 | 647643 | 638524 | 645269 | 654823 | 640555 | 661558 | 681345 | 701715 | 723146 |
| Operating Cash | 2319347 | 207954 | 233963 | 261363 | 383360 | 262326 | 296293 | 454259 | 618218 | 638381 | 660667 | 665464 | 672807 | 682537 | 695900 | 701516 | 712228 |
| Inventories | 342037 | 368334 | 323945 | 373381 | 1253000 | 805448 | 657282 | 866413 | 808373 | 804134 | 813993 | 826091 | 815462 | 831006 | 859484 | 881329 | 904166 |
| Debtors and other assets from commercial activities (Current) | 3167479 | 2858160 | 3545611 | 5928004 | 4882220 | 4627654 | 5879798 | 6427034 | 6296308 | 6325079 | 6391890 | 6468889 | 6451896 | 6577338 | 6699942 | 6824076 | 6951895 |
| Non-Current Assets held for sale | 11065 | 2255887 | 22248 | 700791 | 101900 | 1170528 | 862143 | 753656 | 677716 | 624558 | 587347 | 561299 | 543066 | 530303 | 521368 | 515114 | 510736 |
| Total Core Assets | 3759641 | 3785563 | 37509160 | 41769974 | 47106705 | 48651915 | 51628897 | 54471170 | 5668542 | 57668072 | 59883025 | 61877568 | 62969054 | 64653634 | 66692542 | 6834871 | 66857909 |
| Liabilities | | | | | | | | | | | | | | | | | |
| Provisions (Non-Current) | 882515 | 926426 | 894195 | 976588 | 922059 | 871019 | 851208 | 851208 | 851208 | 851208 | 851208 | 851208 | 851208 | 851208 | 851208 | 851208 | 851208 |
| Employee benefits (Non-Current) | 1099049 | 1129155 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 | 1182373 |
| Trade payables and other liabilities from commercial activities (Non-Current) | 1356245 | 1644307 | 1720025 | 1806925 | 1412454 | 1410757 | 1522021 | 2119534 | 1815172 | 1840355 | 1851905 | 1873222 | 1818360 | 1811595 | 1942034 | 2004735 | 2079196 |
| Deferred tax liabilities | 574701 | 503746 | 871242 | 1086079 | 1244593 | 1479223 | 994043 | 1096625 | 1053608 | 1070439 | 1102104 | 1133314 | 1138491 | 1171934 | 1200666 | 1227903 | 1256791 |
| Non-current tax liabilities | 97637 | 138212 | 122743 | 124362 | 179250 | 138834 | 148996 | 185691 | 155444 | 147106 | 144779 | 144100 | 134956 | 140404 | 145992 | 151962 | 158323 |
| Current tax liabilities | 566089 | 478594 | 398634 | 582686 | 1001102 | 733823 | 661756 | 765209 | 698860 | 689563 | 695627 | 704641 | 690195 | 711205 | 731244 | 751893 | 773580 |
| Provisions (Current) | 35930 | 126091 | 260154 | 110319 | 51285 | 51708 | 52267 | 52267 | 52267 | 52267 | 52267 | 52267 | 52267 | 52267 | 52267 | 52267 | 52267 |
| Trade payables and other liabilities from commercial activities (Current) | 3822245 | 3859623 | 3952113 | 6320011 | 840970 | 6504812 | 4679929 | 6197231 | 5920138 | 5944465 | 6044652 | 6154472 | 6129214 | 6285081 | 6429318 | 6574837 | 6726041 |
| Employee benefits (Current) | 389253 | 183514 | 204067 | 179534 | 120767 | 124710 | 139100 | 138548 | 138596 | 139210 | 140396 | 142039 | 144210 | 145996 | 147556 | 149774 | 152335 |
| Non-Current Liabilities held for sale | 0 | 78822 | 111 | 89065 | 0 | 693148 | 47611 | 33328 | 23330 | 16331 | 11431 | 8002 | 5601 | 3291 | 2745 | 1921 | 1345 |
| Total Core Liabilities | 6882664 | 9067490 | 9643511 | 12117834 | 13986779 | 12548193 | 9759119 | 12098466 | 11433194 | 11411549 | 11559904 | 11736573 | 11648040 | 11932391 | 12199873 | 12474012 | 12762033 |
| Total Core Invested Capital | 28647977 | 28786893 | 27858649 | 29655240 | 33119926 | 36103722 | 41869778 | 42372703 | 44223348 | 46258524 | 48323121 | 50140987 | 51332914 | 52721243 | 53492669 | 53874458 | 54095876 |
| Non-Core Business | | | | | | | | | | | | | | | | | |
| Assets | | | | | | | | | | | | | | | | | |
| Investment in joint ventures and associates | 951613 | 1098512 | 940362 | 1350445 | 1605743 | 1588117 | 1669493 | 1769284 | 1831842 | 1772181 | 1742447 | 1686877 | 1881779 | 1956387 | 1926460 | 1846799 | 1762615 |
| Investment property | 30973 | 29944 | 2137 | 20866 | 27294 | 25344 | 25934 | 25934 | 25934 | 25934 | 25934 | 25934 | 25934 | 25934 | 25934 | 25934 | 25934 |
| Available for sale investments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Non-Core Assets | 982586 | 1128456 | 961740 | 1371113 | 1633037 | 1583461 | 1695426 | 1795218 | 1857776 | 1798114 | 1768381 | 1712810 | 1907713 | 1982320 | 1952394 | 1872732 | 1788548 |
| Liabilities | | | | | | | | | | | | | | | | | |
| Hydrological correction account | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Non-Core Liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Non-Core Invested Capital | 982586 | 1128456 | 961740 | 1371113 | 1633037 | 1583461 | 1695426 | 1795218 | 1857776 | 1798114 | 1768381 | 1712810 | 1907713 | 1982320 | 1952394 | 1872732 | 1788548 |
| Financial | | | | | | | | | | | | | | | | | |
| Excess Cash | 1571287 | 1332968 | 2720319 | 2961046 | 4510845 | 3110106 | 788083 | 2423293 | 3348395 | 4303462 | 4736207 | 5827360 | 6705205 | 7379144 | 8459492 | 9860711 | 11515442 |
| Equity investments at fair value | 125147 | 170896 | 184748 | 189842 | 216414 | 204762 | 59133 | 1796 | 22079 | 31020 | 40061 | 48373 | 50281 | 56568 | 64137 | 77627 | 92777 |
| Other debtors and other assets (Non-Current) | 629620 | 825278 | 1097878 | 1641147 | 1924510 | 1739367 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 | 1355435 |
| Collateral deposits associated to financial debt (Non-Current) | 25466 | 21690 | 22848 | 23397 | 27965 | 35512 | 30712 | 36237 | 33881 | 32212 | 36885 | 37968 | 39329 | 40670 | 42029 | 43440 | 43440 |
| Other debtors and other assets (Current) | 594808 | 881779 | 851594 | 2810855 | 3371795 | 1291742 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 | 1633762 |
| Financial assets at fair value through profit or loss | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Collateral deposits associated to financial debt (Current) | 167425 | 39786 | 9221 | 26878 | 28336 | 35219 | 67266 | 69027 | 71480 | 74206 | 77122 | 80129 | 83157 | 86139 | 89076 | 92052 | 95143 |
| Institutional partnerships in North America | 2231249 | 2289784 | 1933542 | 2259741 | 2212162 | 2188245 | 2972958 | 3680469 | 4318372 | 5393516 | 6362884 | 7236883 | 7524894 | 7784570 | 8018699 | 8229793 | 8420118 |
| Medium/Long term financial debt | 13462390 | 13124615 | 14023940 | 15999888 | 15782604 | 16728111 | 17836212 | 18303185 | 18953800 | 19676451 | 20449641 | 21247101 | 22049838 | 22840623 | 23619150 | 24400586 | 25228160 |
| Other liabilities and other payables (Non-Current) | 758989 | 1177119 | 1739448 | 3038975 | 5159496 | 3269935 | 3526832 | 3916504 | 4420075 | 4652613 | 4858338 | 4753317 | 4939861 | 5060913 | 5041178 | 4968027 | 4930226 |
| Short term financial debt | 2622509 | 3446854 | 2292953 | 1315348 | 4293869 | 3904580 | 3372636 | 3966159 | 3784478 | 3841228 | 4096988 | 4258500 | 4418620 | 4576105 | 4710209 | 4859074 | 5032543 |
| Other liabilities and other payables (Current) | 770922 | 623771 | 591718 | 2781101 | 3608093 | 1378087 | 2305445 | 2587229 | 2897873 | 3026578 | 2969886 | 3105436 | 3252212 | 3306394 | 3393501 | 3426659 | 3224151 |
| Net Financial Assets | -18730236 | -17282536 | -15747413 | -17045888 | -20918356 | -26281761 | -26432036 | -27714790 | -28888051 | -30275868 | -31266243 | -31874218 | -32570876 | -32857621 | -32096175 | -31438201 | -31438201 |
| Total Invested Capital | 29630563 | 29914549 | 28818389 | 31022353 | 34752963 | 37687183 | 43565204 | 44167921 | 46081124 | 48054638 | 50091501 | 51853798 | 53240627 | 54703563 | 55445083 | 55747191 | 55884424 |
| Equity | 12900327 | 12620213 | 13070976 | 13977565 | 13834668 | 16656803 | 17283443 | 17735885 | 18366335 | 19066587 | 19815813 | 20588555 | 21386412 | 22132887 | 22887441 | 23652016 | 24446223 |

Income Statement

| EDP Group | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 |
|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|------|
| Revenues | 15278085 | 14333009 | 12448205 | 14829209 | 20650764 | 16203308 | 19427505 | 22507743 | 20529621 | 20198312 | 20304027 | 20507121 | 20028923 | 20260214 | 21945779 | 21789707 | 2 |

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| | |
|-------------|---|
| Buy | Expected total return (including expected capital gains and expected dividend yield) of more than 10% over a 12-month period. |
| Hold | Expected total return (including expected capital gains and expected dividend yield) between 0% and 10% over a 12-month period. |
| Sell | Expected negative total return (including expected capital gains and expected dividend yield) over a 12-month period. |

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